



Lakelands West Residential Market Activity and MLS® Home Price Index Report March 2024





Lakelands West **MLS® Residential Market Activity**



		Compared to [°]						
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014	
Sales Activity	128	-2.3%	-40.7%	-59.9%	-23.8%	-49.0%	-3.0%	
Dollar Volume	\$114,796,580	12.3%	-47.0%	-57.9%	26.3%	1.7%	182.7%	
New Listings	421	21.3%	21.0%	8.5%	32.0%	35.8%	17.6%	
Active Listings	880	41.3%	260.7%	281.0%	40.1%	103.7%	-31.8%	
Sales to New Listings Ratio ¹	30.4	37.8	62.1	82.2	52.7	81.0	36.9	
Months of Inventory ²	6.9	4.8	1.1	0.7	3.7	1.7	9.8	
Average Price	\$896,848	14.9%	-10.6%	4.9%	65.8%	99.3%	191.5%	
Median Price	\$780,000	15.3%	-10.5%	7.6%	63.4%	100.0%	171.8%	
Sale to List Price Ratio ³	96.0	96.2	105.6	106.0	97.7	100.5	96.0	
Median Days on Market	36.5	25.0	7.0	7.0	30.5	16.0	78.0	

		Compared to [®]						
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014	
Sales Activity	334	6.7%	-34.9%	-48.5%	-13.0%	-35.8%	9.9%	
Dollar Volume	\$280,011,085	3.1%	-49.2%	-47.9%	34.6%	14.2%	191.0%	
New Listings	987	17.2%	35.2%	24.0%	32.8%	48.0%	-0.9%	
Active Listings ⁴	793	43.3%	339.9%	289.5%	39.5%	90.2%	-35.3%	
Sales to New Listings Ratio 5	33.8	37.2	70.3	81.4	51.7	78.0	30.5	
Months of Inventory	7.1	5.3	1.1	0.9	4.4	2.4	12.1	
Average Price	\$838,357	-3.4%	-22.0%	1.1%	54.8%	77.8%	164.9%	
Median Price	\$725,000	1.4%	-20.8%	1.4%	52.6%	83.6%	168.5%	
Sale to List Price Ratio ⁷	96.0	95.5	106.3	105.4	97.3	99.3	95.8	
Median Days on Market	40.5	31.0	7.0	9.0	35.0	20.0	77.5	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

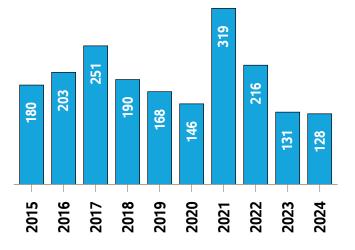
⁷ Sale price / list price * 100; average for all homes sold so far this year.



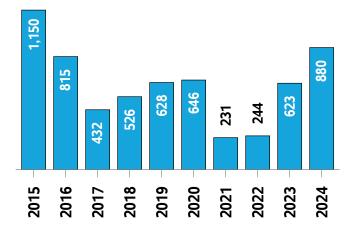
Lakelands West **MLS® Residential Market Activity**



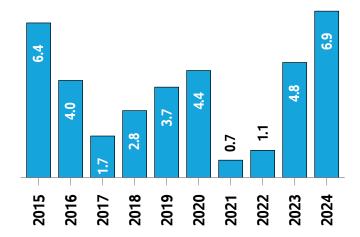
Sales Activity (March only)

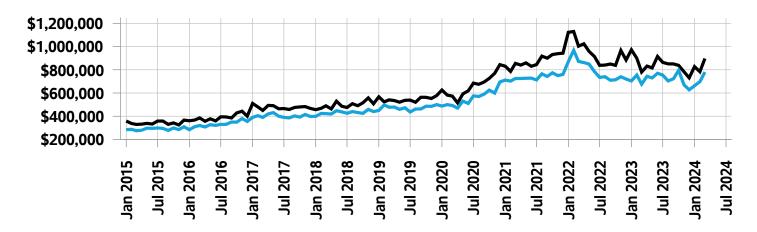


Active Listings (March only)



Months of Inventory (March only)





New Listings (March only)

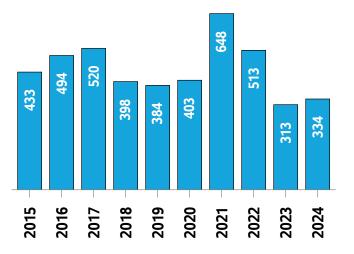




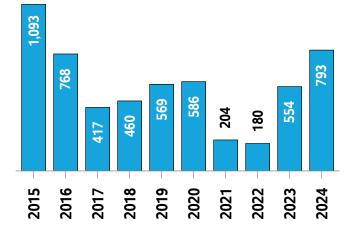
Lakelands West MLS® Residential Market Activity



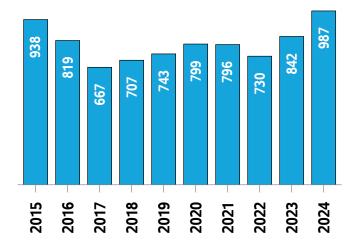
Sales Activity (March Year-to-date)



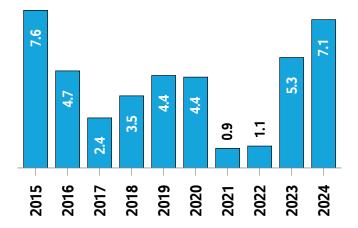
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



Lakelands West **MLS® Waterfront Market Activity**



		Compared to °						
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014	
Sales Activity	13	85.7%	62.5%	-23.5%	116.7%	18.2%	160.0%	
Dollar Volume	\$13,693,900	81.7%	27.9%	-32.0%	138.5%	95.7%	662.3%	
New Listings	43	79.2%	115.0%	65.4%	87.0%	87.0%	2.4%	
Active Listings	102	61.9%	277.8%	343.5%	88.9%	137.2%	-31.5%	
Sales to New Listings Ratio ¹	30.2	29.2	40.0	65.4	26.1	47.8	11.9	
Months of Inventory ²	7.8	9.0	3.4	1.4	9.0	3.9	29.8	
Average Price	\$1,053,377	-2.2%	-21.3%	-11.0%	10.1%	65.6%	193.2%	
Median Price	\$1,000,000	11.1%	-18.8%	-9.1%	13.3%	89.8%	304.0%	
Sale to List Price Ratio ³	96.7	93.5	101.7	109.6	93.3	99.0	92.5	
Median Days on Market	70.0	57.0	7.0	7.0	54.0	15.0	118.0	

			Compared to [°]						
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014		
Sales Activity	27	68.8%	3.8%	-6.9%	80.0%	50.0%	125.0%		
Dollar Volume	\$34,674,500	112.9%	-26.9%	-1.8%	167.0%	143.8%	529.6%		
New Listings	90	52.5%	104.5%	95.7%	83.7%	136.8%	-14.3%		
Active Listings ⁴	97	85.9%	427.3%	367.7%	118.0%	184.3%	-28.0%		
Sales to New Listings Ratio 5	30.0	27.1	59.1	63.0	30.6	47.4	11.4		
Months of Inventory	10.7	9.8	2.1	2.1	8.9	5.7	33.6		
Average Price	\$1,284,241	26.2%	-29.6%	5.5%	48.3%	62.5%	179.8%		
Median Price	\$1,250,000	41.2%	4.0%	13.6%	78.6%	121.3%	228.3%		
Sale to List Price Ratio ⁷	95.6	93.1	102.0	105.0	96.3	98.7	92.0		
Median Days on Market	57.0	60.0	8.0	13.0	46.0	25.5	117.5		

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

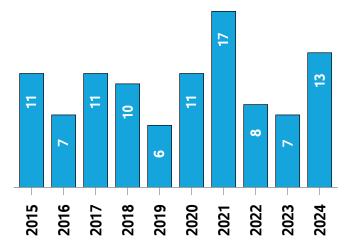
⁷ Sale price / list price * 100; average for all homes sold so far this year.



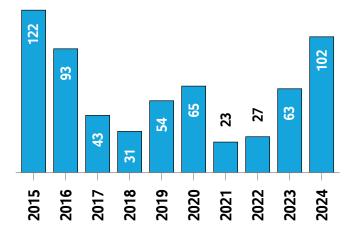
Lakelands West MLS® Waterfront Market Activity



Sales Activity (March only)

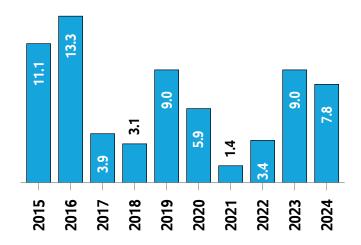


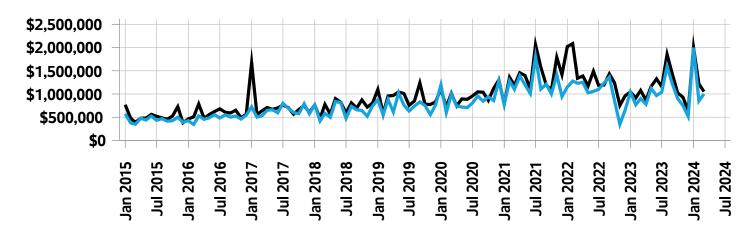
Active Listings (March only)



Months of Inventory (March only)

New Listings (March only)



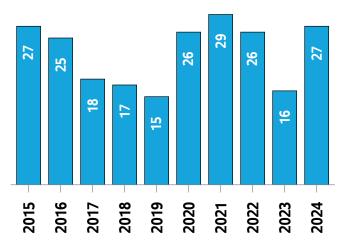




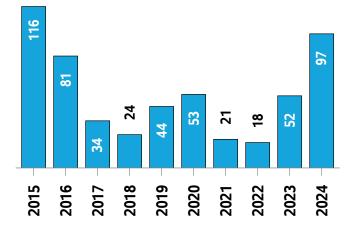
Lakelands West MLS® Waterfront Market Activity



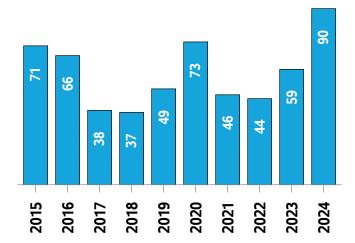
Sales Activity (March Year-to-date)



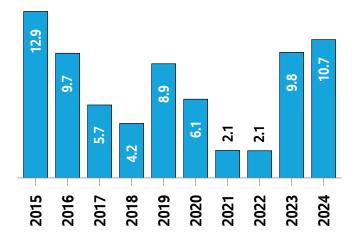
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



Lakelands West MLS® Non-Waterfront Market Activity



			Compared to °						
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014		
Sales Activity	115	-7.3%	-44.7%	-61.9%	-29.0%	-52.1%	-9.4%		
Dollar Volume	\$101,102,680	6.7%	-50.9%	-60.0%	18.8%	-4.6%	160.5%		
New Listings	378	17.0%	15.2%	4.4%	27.7%	31.7%	19.6%		
Active Listings	778	38.9%	258.5%	274.0%	35.5%	100.0%	-31.9%		
Sales to New Listings Ratio ¹	30.4	38.4	63.4	83.4	54.7	83.6	40.2		
Months of Inventory ²	6.8	4.5	1.0	0.7	3.5	1.6	9.0		
Average Price	\$879,154	15.1%	-11.2%	5.1%	67.3%	99.2%	187.7%		
Median Price	\$765,000	14.4%	-10.8%	7.4%	63.6%	98.7%	164.7%		
Sale to List Price Ratio ³	95.9	96.4	105.8	105.8	97.8	100.6	96.1		
Median Days on Market	36.0	24.5	7.0	7.5	29.5	16.5	77.0		

		Compared to [®]						
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014	
Sales Activity	307	3.4%	-37.0%	-50.4%	-16.8%	-38.8%	5.1%	
Dollar Volume	\$245,336,585	-3.9%	-51.3%	-51.1%	25.8%	6.2%	170.5%	
New Listings	897	14.6%	30.8%	19.6%	29.3%	42.6%	0.7%	
Active Listings ⁴	697	38.9%	330.0%	280.7%	32.9%	81.9%	-36.2%	
Sales to New Listings Ratio 5	34.2	37.9	71.0	82.5	53.2	79.8	32.8	
Months of Inventory	6.8	5.1	1.0	0.9	4.3	2.3	11.2	
Average Price	\$799,142	-7.1%	-22.7%	-1.4%	51.2%	73.7%	157.3%	
Median Price	\$715,000	1.4%	-20.5%	1.4%	52.1%	83.3%	164.8%	
Sale to List Price Ratio ⁷	96.0	95.6	106.5	105.4	97.4	99.3	95.9	
Median Days on Market	40.0	29.0	7.0	9.0	35.0	20.0	76.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

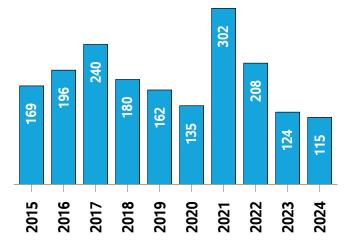
⁷ Sale price / list price * 100; average for all homes sold so far this year.



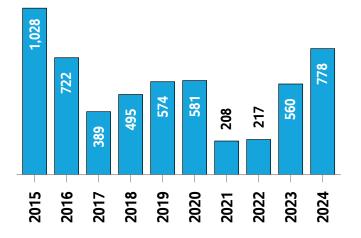
Lakelands West MLS® Non-Waterfront Market Activity



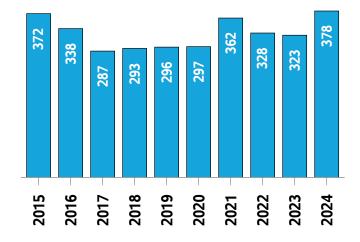
Sales Activity (March only)



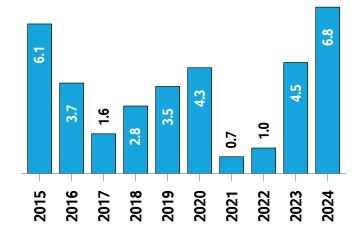
Active Listings (March only)

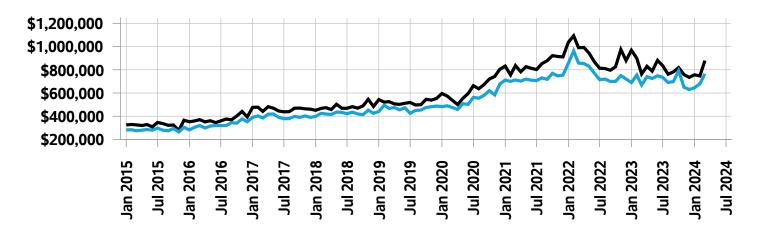


New Listings (March only)



Months of Inventory (March only)



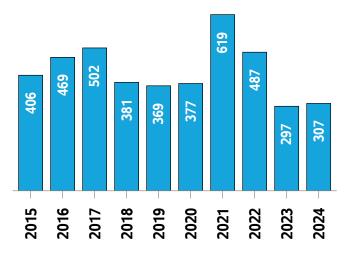




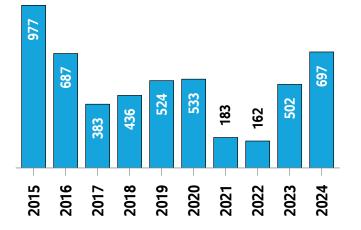
Lakelands West MLS® Non-Waterfront Market Activity



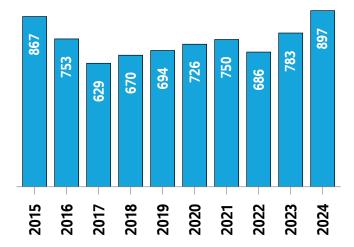
Sales Activity (March Year-to-date)



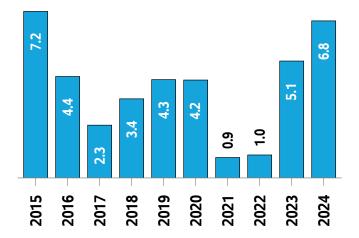
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



Lakelands West **MLS® Single Family Market Activity**



		Compared to [°]						
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014	
Sales Activity	94	10.6%	-33.8%	-56.5%	-30.9%	-50.3%	-11.3%	
Dollar Volume	\$93,385,780	18.0%	-41.1%	-55.9%	19.5%	-2.0%	172.0%	
New Listings	285	15.4%	10.5%	6.3%	12.6%	23.9%	2.5%	
Active Listings	595	42.0%	216.5%	288.9%	27.1%	83.6%	-38.8%	
Sales to New Listings Ratio ¹	33.0	34.4	55.0	80.6	53.8	82.2	38.1	
Months of Inventory ²	6.3	4.9	1.3	0.7	3.4	1.7	9.2	
Average Price	\$993,466	6.7%	-11.1%	1.3%	72.8%	97.0%	206.7%	
Median Price	\$867,500	17.2%	-13.2%	7.7%	69.2%	99.4%	193.1%	
Sale to List Price Ratio ³	95.9	96.1	106.5	105.8	97.9	100.9	96.1	
Median Days on Market	35.5	21.0	7.0	8.0	30.5	16.0	73.5	

			Compared to °						
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014		
Sales Activity	242	9.0%	-32.4%	-46.2%	-19.9%	-37.1%	2.1%		
Dollar Volume	\$225,519,185	2.6%	-48.1%	-46.8%	27.4%	10.8%	175.2%		
New Listings	678	16.9%	27.7%	21.9%	18.3%	39.5%	-9.5%		
Active Listings ^⁴	537	44.4%	296.1%	304.0%	25.9%	68.6%	-41.4%		
Sales to New Listings Ratio $^{\circ}$	35.7	38.3	67.4	80.9	52.7	79.2	31.6		
Months of Inventory	6.7	5.0	1.1	0.9	4.2	2.5	11.6		
Average Price	\$931,897	-5.8%	-23.2%	-1.1%	58.9%	76.2%	169.5%		
Median Price	\$815,000	5.2%	-18.6%	3.2%	58.6%	85.2%	176.3%		
Sale to List Price Ratio ⁷	95.8	95.4	106.2	105.0	97.5	99.3	95.8		
Median Days on Market	41.0	24.5	7.0	9.0	32.5	21.0	77.0		

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
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⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

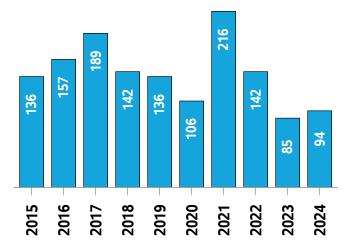
⁷ Sale price / list price * 100; average for all homes sold so far this year.



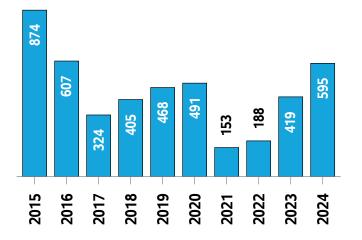
Lakelands West MLS® Single Family Market Activity



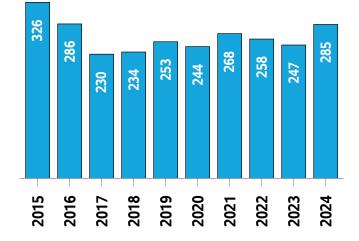
Sales Activity (March only)



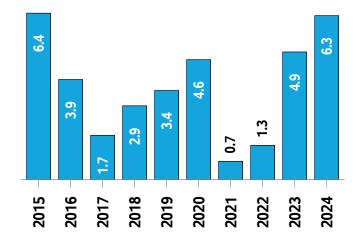
Active Listings (March only)

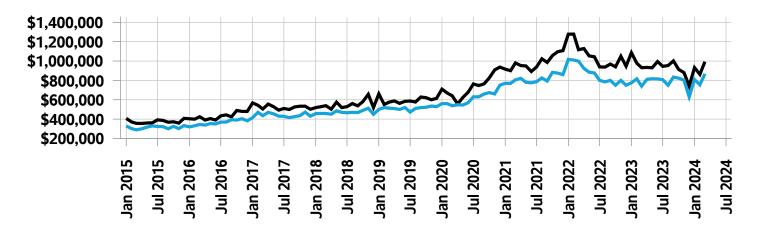


New Listings (March only)







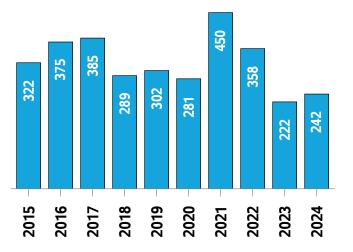




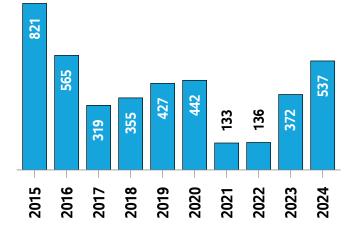
Lakelands West MLS® Single Family Market Activity



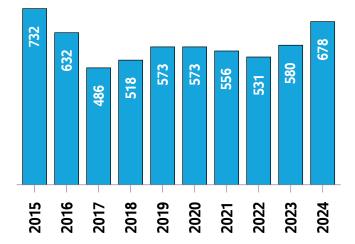
Sales Activity (March Year-to-date)



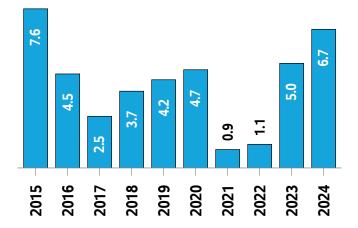
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



Lakelands West MLS® Condo Townhouse Market Activity



		Compared to °						
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014	
Sales Activity	14	-33.3%	-56.3%	-65.9%	-36.4%	-22.2%	40.0%	
Dollar Volume	\$9,871,500	-21.6%	-62.1%	-65.8%	8.5%	44.5%	246.0%	
New Listings	55	12.2%	31.0%	22.2%	89.7%	189.5%	103.7%	
Active Listings	103	24.1%	442.1%	692.3%	74.6%	472.2%	1.0%	
Sales to New Listings Ratio ¹	25.5	42.9	76.2	91.1	75.9	94.7	37.0	
Months of Inventory ²	7.4	4.0	0.6	0.3	2.7	1.0	10.2	
Average Price	\$705,107	17.5%	-13.4%	0.3%	70.5%	85.8%	147.1%	
Median Price	\$637,500	13.0%	-11.8%	-5.6%	72.3%	86.1%	141.5%	
Sale to List Price Ratio ³	97.8	97.2	102.7	110.3	97.0	101.4	95.9	
Median Days on Market	44.0	25.0	9.0	5.0	28.5	12.5	141.0	

		Compared to [®]						
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014	
Sales Activity	39	5.4%	-38.1%	-51.3%	-18.8%	-9.3%	62.5%	
Dollar Volume	\$25,804,400	0.1%	-51.0%	-49.8%	27.5%	50.9%	316.9%	
New Listings	128	3.2%	48.8%	42.2%	45.5%	166.7%	73.0%	
Active Listings ⁴	84	19.5%	445.7%	660.6%	45.9%	373.6%	-14.6%	
Sales to New Listings Ratio 5	30.5	29.8	73.3	88.9	54.5	89.6	32.4	
Months of Inventory	6.4	5.7	0.7	0.4	3.6	1.2	12.3	
Average Price	\$661,651	-5.0%	-20.8%	2.9%	56.9%	66.3%	156.5%	
Median Price	\$602,500	-5.5%	-21.2%	-1.8%	59.4%	72.1%	165.1%	
Sale to List Price Ratio ⁷	97.2	97.1	106.8	110.2	97.1	100.4	96.2	
Median Days on Market	32.0	24.0	8.0	6.0	29.5	15.0	84.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

 2 Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

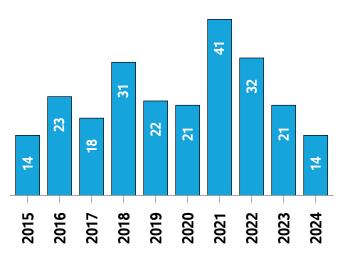
⁷ Sale price / list price * 100; average for all homes sold so far this year.



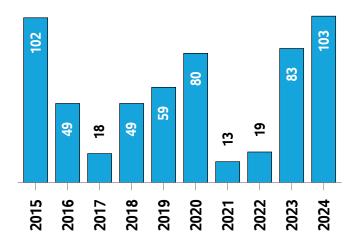
Lakelands West MLS® Condo Townhouse Market Activity



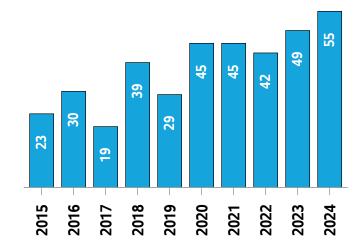
Sales Activity (March only)



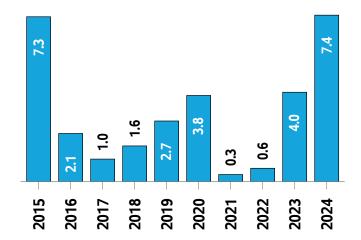
Active Listings (March only)

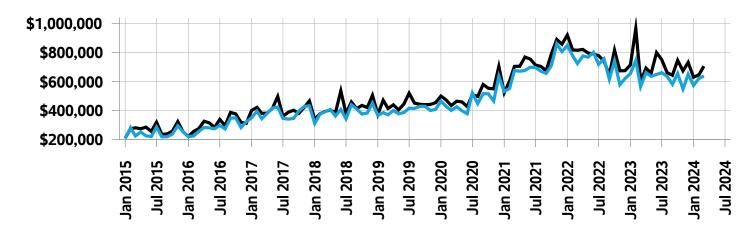


New Listings (March only)



Months of Inventory (March only)



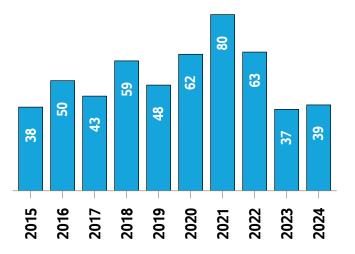




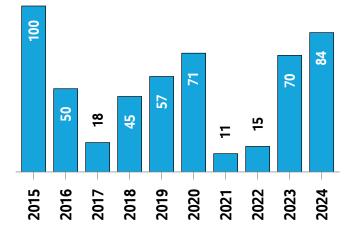
Lakelands West MLS® Condo Townhouse Market Activity



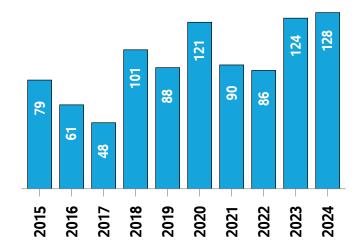
Sales Activity (March Year-to-date)



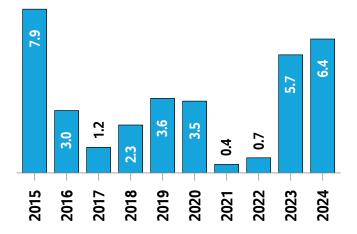
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



Lakelands West **MLS®** Apartment Market Activity



		Compared to [°]						
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014	
Sales Activity	14	-17.6%	-54.8%	-70.2%	100.0%	-61.1%	0.0%	
Dollar Volume	\$8,664,400	20.8%	-53.7%	-64.2%	256.9%	-11.1%	169.2%	
New Listings	68	106.1%	106.1%	25.9%	126.7%	33.3%	47.8%	
Active Listings	153	98.7%	537.5%	200.0%	96.2%	96.2%	-21.5%	
Sales to New Listings Ratio ¹	20.6	51.5	93.9	87.0	23.3	70.6	30.4	
Months of Inventory ²	10.9	4.5	0.8	1.1	11.1	2.2	13.9	
Average Price	\$618,886	46.7%	2.6%	20.0%	78.4%	128.5%	169.2%	
Median Price	\$566,250	43.4%	-1.5%	3.3%	63.2%	124.3%	136.2%	
Sale to List Price Ratio ³	96.0	95.0	105.7	104.2	96.2	99.2	95.3	
Median Days on Market	40.0	44.0	7.0	14.0	46.0	21.0	84.0	

			Compared to [°]						
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014		
Sales Activity	41	-2.4%	-43.8%	-57.3%	57.7%	-48.8%	0.0%		
Dollar Volume	\$22,938,700	7.2%	-50.1%	-54.0%	175.4%	2.4%	191.5%		
New Listings	149	47.5%	75.3%	29.6%	152.5%	31.9%	-3.2%		
Active Listings ⁴	146	107.1%	604.8%	195.3%	120.7%	105.2%	-23.6%		
Sales to New Listings Ratio 5	27.5	41.6	85.9	83.5	44.1	70.8	26.6		
Months of Inventory	10.7	5.0	0.8	1.5	7.6	2.7	14.0		
Average Price	\$559,480	9.8%	-11.1%	7.6%	74.6%	99.9%	191.5%		
Median Price	\$510,000	12.1%	-8.1%	-3.8%	81.3%	108.6%	200.0%		
Sale to List Price Ratio ⁷	96.5	95.2	106.7	103.7	96.4	99.3	95.3		
Median Days on Market	42.0	33.5	7.0	16.0	72.5	21.0	67.0		

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

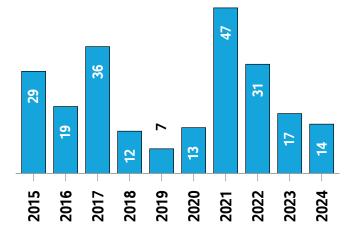
⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

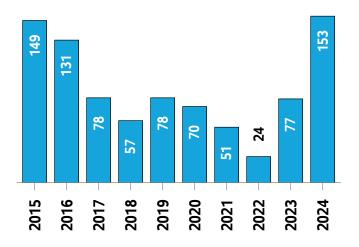




Sales Activity (March only)



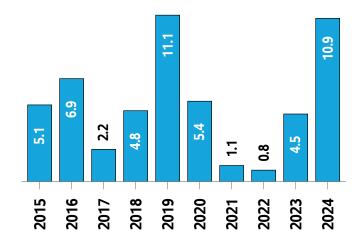
Active Listings (March only)

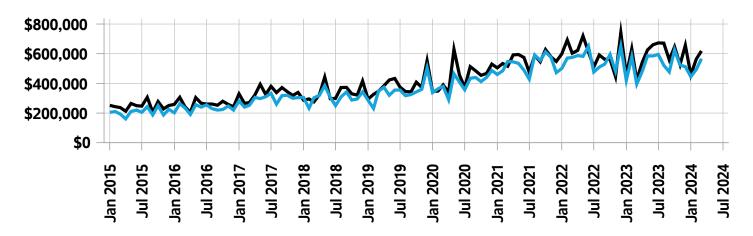


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New Listings (March only)





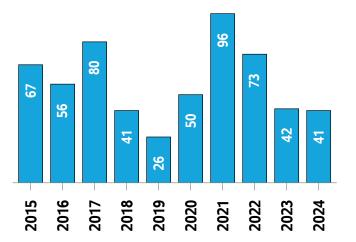


Source: Canadian MLS® Systems, CREA

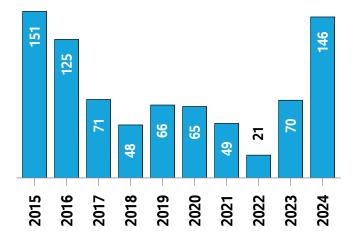




Sales Activity (March Year-to-date)

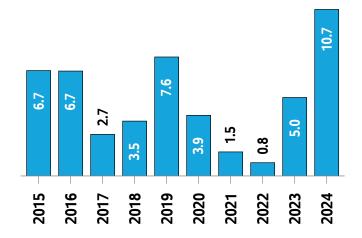


Active Listings ¹(March Year-to-date)



S 20

Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

Source: Canadian MLS® Systems, CREA

New Listings (March Year-to-date)



BLUE MOUNTAINS (THE) MLS® Residential Market Activity



				Compa	red to [°]		
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	23	-17.9%	-45.2%	-64.6%	4.5%	-50.0%	-4.2%
Dollar Volume	\$26,048,000	9.7%	-50.5%	-63.3%	57.1%	-8.9%	189.4%
New Listings	83	29.7%	43.1%	-4.6%	102.4%	50.9%	107.5%
Active Listings	195	54.8%	364.3%	195.5%	40.3%	35.4%	-31.8%
Sales to New Listings Ratio ¹	27.7	43.8	72.4	74.7	53.7	83.6	60.0
Months of Inventory ²	8.5	4.5	1.0	1.0	6.3	3.1	11.9
Average Price	\$1,132,522	33.5%	-9.7%	3.7%	50.2%	82.3%	202.0%
Median Price	\$940,000	45.2%	-22.6%	-10.5%	43.8%	72.5%	178.2%
Sale to List Price Ratio ³	95.1	95.6	104.4	102.9	97.3	98.9	95.0
Median Days on Market	30.0	40.0	9.0	14.0	25.0	29.5	66.5

			Compared to [°]						
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014		
Sales Activity	57	-8.1%	-52.1%	-60.4%	-26.9%	-43.6%	-5.0%		
Dollar Volume	\$62,283,428	-10.4%	-64.8%	-56.4%	10.8%	-0.4%	151.2%		
New Listings	211	35.3%	48.6%	15.3%	74.4%	46.5%	9.3%		
Active Listings ^⁴	179	54.9%	346.7%	217.2%	30.4%	24.9%	-39.0%		
Sales to New Listings Ratio $^{\circ}$	27.0	39.7	83.8	78.7	64.5	70.1	31.1		
Months of Inventory	9.4	5.6	1.0	1.2	5.3	4.2	14.6		
Average Price	\$1,092,692	-2.6%	-26.5%	10.2%	51.6%	76.5%	164.4%		
Median Price	\$1,059,540	20.5%	-15.9%	22.8%	69.5%	111.9%	224.7%		
Sale to List Price Ratio ⁷	95.3	95.1	104.3	103.5	97.3	97.9	95.0		
Median Days on Market	41.0	39.5	12.0	13.0	41.0	36.0	80.0		

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

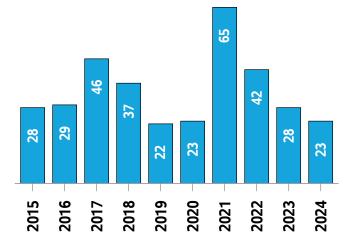
⁷ Sale price / list price * 100; average for all homes sold so far this year.



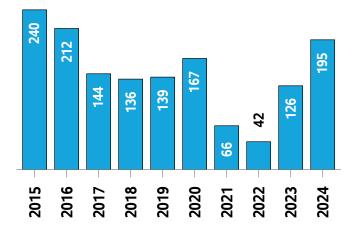
BLUE MOUNTAINS (THE) MLS® Residential Market Activity



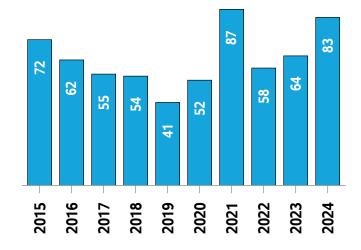
Sales Activity (March only)



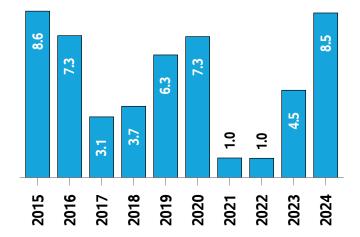
Active Listings (March only)



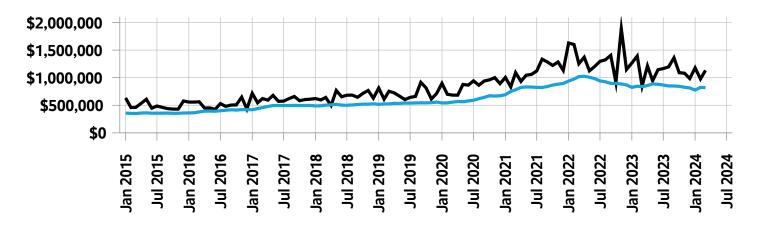
New Listings (March only)



Months of Inventory (March only)



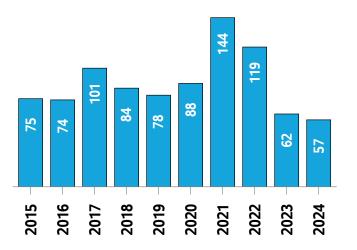
MLS® HPI Composite Benchmark Price and Average Price



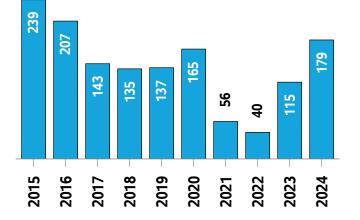




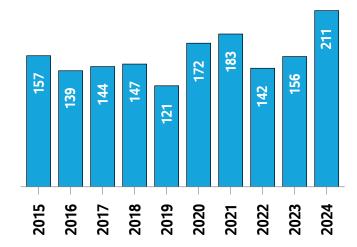
Sales Activity (March Year-to-date)



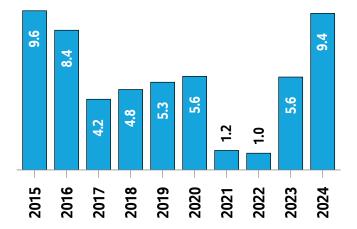
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year. ² Average active listings January to the current month / average sales January to the current month.



BLUE MOUNTAINS (THE) MLS® Waterfront Market Activity



				Compa	red to [°]		
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	1	0.0%	-50.0%	-50.0%	0.0%	-50.0%	0.0%
Dollar Volume	\$1,750,000	101.1%	-55.1%	-45.6%	2.9%	-30.7%	667.5%
New Listings	5	150.0%	400.0%	-28.6%	400.0%		_
Active Listings	12	71.4%		200.0%	20.0%	71.4%	-60.0%
Sales to New Listings Ratio ¹	20.0	50.0	200.0	28.6	100.0		_
Months of Inventory ²	12.0	7.0		2.0	10.0	3.5	30.0
Average Price	\$1,750,000	101.1%	-10.3%	8.9%	2.9%	38.6%	667.5%
Median Price	\$1,750,000	101.1%	-10.3%	8.9%	2.9%	38.6%	667.5%
Sale to List Price Ratio ³	92.1	97.2	85.1	97.7	95.0	98.1	84.8
Median Days on Market	192.0	21.0	11.5	10.0	17.0	133.5	118.0

		Compared to [®]						
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014	
Sales Activity	3	200.0%	-57.1%	50.0%	0.0%	50.0%	0.0%	
Dollar Volume	\$5,000,000	474.7%	-80.0%	55.5%	-2.0%	98.0%	312.2%	
New Listings	12	33.3%	200.0%	50.0%	100.0%	300.0%	-42.9%	
Active Listings ^⁴	11	77.8%	611.1%	357.1%	14.3%	45.5%	-66.3%	
Sales to New Listings Ratio 5	25.0	11.1	175.0	25.0	50.0	66.7	14.3	
Months of Inventory	10.7	18.0	0.6	3.5	9.3	11.0	31.7	
Average Price	\$1,666,667	91.6%	-53.4%	3.7%	-2.0%	32.0%	312.2%	
Median Price	\$1,750,000	101.1%	-56.3%	8.9%	2.9%	38.6%	667.5%	
Sale to List Price Ratio ⁷	88.8	97.2	97.5	97.7	105.4	98.1	92.2	
Median Days on Market	77.0	21.0	7.0	10.0	4.0	133.5	40.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

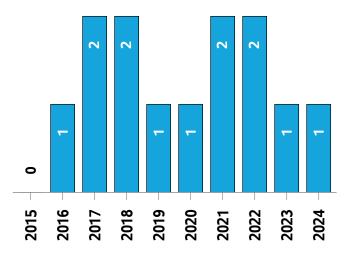
⁷ Sale price / list price * 100; average for all homes sold so far this year.



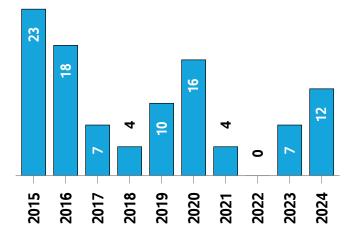
BLUE MOUNTAINS (THE) MLS® Waterfront Market Activity



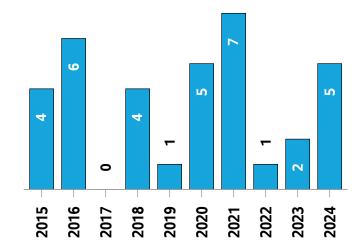
Sales Activity (March only)



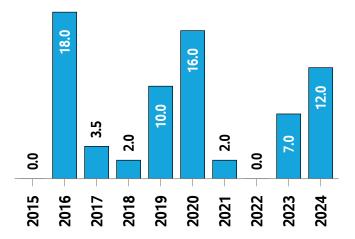
Active Listings (March only)

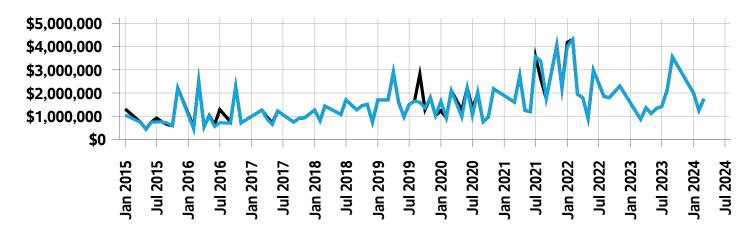


New Listings (March only)



Months of Inventory (March only)



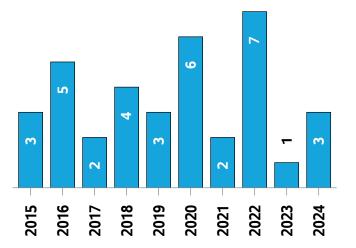




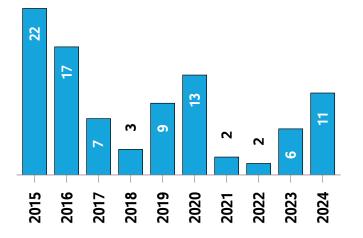
BLUE MOUNTAINS (THE) MLS® Waterfront Market Activity



Sales Activity (March Year-to-date)



Active Listings ¹(March Year-to-date)



1 12 2 ດ 4 00 m ဖ 9 2015 2016 2018 2019 2020 2023 2024 2017 2022 2021

Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

New Listings (March Year-to-date)



BLUE MOUNTAINS (THE) MLS® Non-Waterfront Market Activity



			Compared to °						
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014		
Sales Activity	22	-18.5%	-45.0%	-65.1%	4.8%	-50.0%	-4.3%		
Dollar Volume	\$24,298,000	6.2%	-50.2%	-64.2%	63.3%	-6.7%	177.0%		
New Listings	78	25.8%	36.8%	-2.5%	95.0%	41.8%	95.0%		
Active Listings	183	53.8%	335.7%	195.2%	41.9%	33.6%	-28.5%		
Sales to New Listings Ratio ¹	28.2	43.5	70.2	78.8	52.5	80.0	57.5		
Months of Inventory ²	8.3	4.4	1.1	1.0	6.1	3.1	11.1		
Average Price	\$1,104,455	30.3%	-9.4%	2.6%	55.8%	86.5%	189.6%		
Median Price	\$930,000	56.3%	-21.8%	-11.4%	44.9%	87.7%	173.5%		
Sale to List Price Ratio ³	95.3	95.5	105.4	103.0	97.5	98.9	95.4		
Median Days on Market	30.0	43.0	9.0	14.0	26.0	28.5	66.0		

			Compared to [®]						
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014		
Sales Activity	54	-11.5%	-51.8%	-62.0%	-28.0%	-45.5%	-5.3%		
Dollar Volume	\$57,283,428	-16.6%	-62.3%	-59.0%	12.1%	-4.5%	142.9%		
New Listings	199	35.4%	44.2%	13.7%	73.0%	41.1%	15.7%		
Active Listings ^⁴	168	53.7%	330.8%	211.1%	31.6%	23.8%	-35.6%		
Sales to New Listings Ratio 5	27.1	41.5	81.2	81.1	65.2	70.2	33.1		
Months of Inventory	9.3	5.4	1.0	1.1	5.1	4.1	13.7		
Average Price	\$1,060,804	-5.8%	-21.8%	7.9%	55.7%	75.1%	156.4%		
Median Price	\$1,022,500	15.0%	-17.5%	18.5%	73.6%	110.8%	212.5%		
Sale to List Price Ratio ⁷	95.6	95.0	104.8	103.6	96.9	97.9	95.1		
Median Days on Market	41.0	42.0	12.0	13.0	46.0	36.0	80.0		

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a month end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

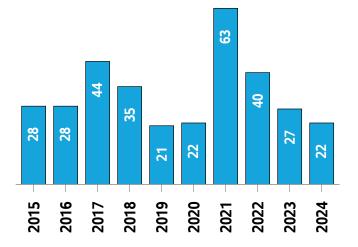
⁷ Sale price / list price * 100; average for all homes sold so far this year.



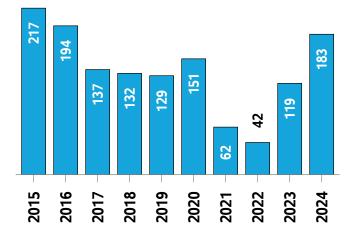
BLUE MOUNTAINS (THE) MLS® Non-Waterfront Market Activity



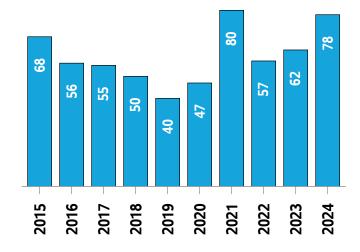
Sales Activity (March only)



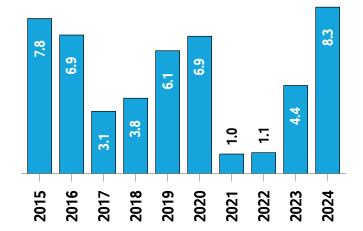
Active Listings (March only)

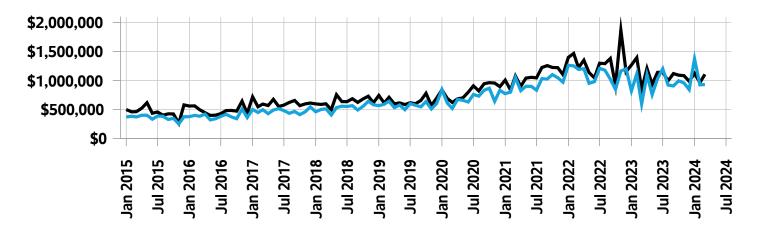


New Listings (March only)



Months of Inventory (March only)



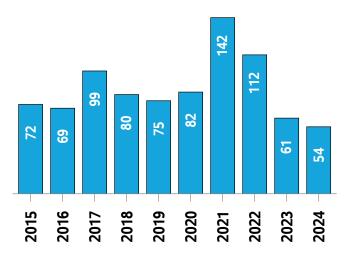




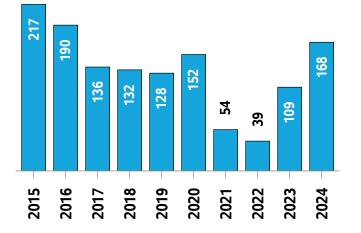
BLUE MOUNTAINS (THE) MLS® Non-Waterfront Market Activity



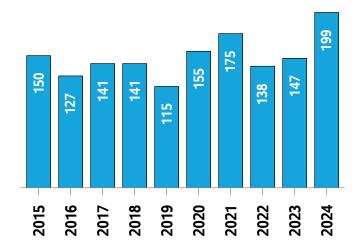
Sales Activity (March Year-to-date)



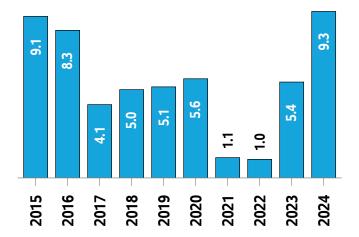
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





			Compared to [°]						
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014		
Sales Activity	18	63.6%	-14.3%	-45.5%	20.0%	-35.7%	50.0%		
Dollar Volume	\$23,253,500	45.1%	-33.5%	-55.2%	67.4%	0.8%	312.6%		
New Listings	51	27.5%	37.8%	15.9%	82.1%	96.2%	121.7%		
Active Listings	125	45.3%	290.6%	303.2%	47.1%	56.3%	-25.6%		
Sales to New Listings Ratio ¹	35.3	27.5	56.8	75.0	53.6	107.7	52.2		
Months of Inventory ²	6.9	7.8	1.5	0.9	5.7	2.9	14.0		
Average Price	\$1,291,861	-11.3%	-22.4%	-17.9%	39.5%	56.8%	175.0%		
Median Price	\$1,225,000	-9.3%	-12.8%	-16.1%	49.4%	87.0%	183.7%		
Sale to List Price Ratio ³	94.3	94.7	106.3	102.8	98.6	98.9	95.7		
Median Days on Market	29.5	29.0	9.0	13.0	19.0	29.5	55.0		

			Compared to [°]						
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014		
Sales Activity	38	26.7%	-42.4%	-45.7%	-22.4%	-34.5%	18.8%		
Dollar Volume	\$50,749,928	-3.9%	-62.5%	-49.6%	10.4%	3.3%	182.4%		
New Listings	133	38.5%	51.1%	47.8%	60.2%	72.7%	22.0%		
Active Listings ⁴	114	46.2%	317.1%	344.2%	35.2%	35.7%	-32.1%		
Sales to New Listings Ratio 5	28.6	31.3	75.0	77.8	59.0	75.3	29.4		
Months of Inventory 6	9.0	7.8	1.2	1.1	5.2	4.3	15.8		
Average Price	\$1,335,524	-24.1%	-34.9%	-7.1%	42.4%	57.6%	137.8%		
Median Price	\$1,325,000	-11.2%	-30.1%	-1.7%	65.8%	100.8%	169.0%		
Sale to List Price Ratio ⁷	94.6	94.7	104.2	101.9	97.7	97.7	95.1		
Median Days on Market	39.0	35.5	9.0	13.0	29.0	50.5	90.0		

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

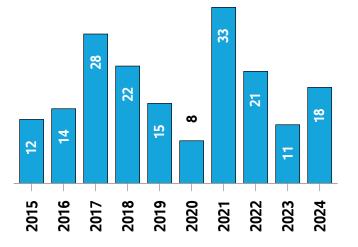
⁷ Sale price / list price * 100; average for all homes sold so far this year.



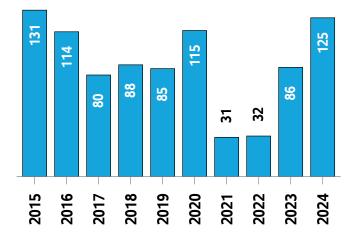
BLUE MOUNTAINS (THE) MLS® Single Family Market Activity



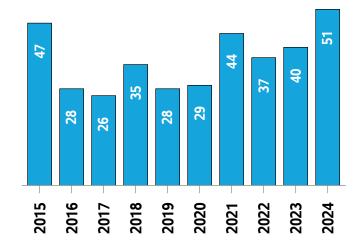
Sales Activity (March only)



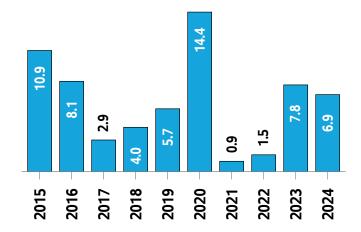
Active Listings (March only)



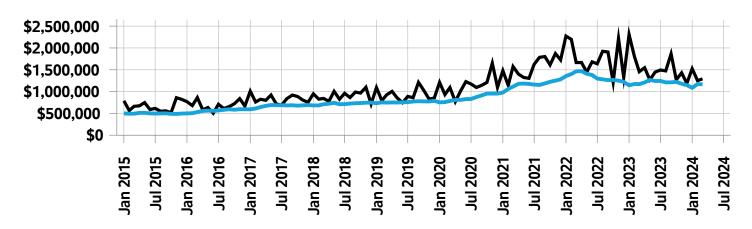
New Listings (March only)



Months of Inventory (March only)



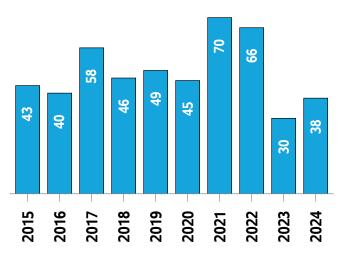
MLS® HPI Single Family Benchmark Price and Average Price



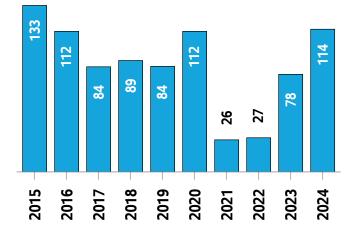




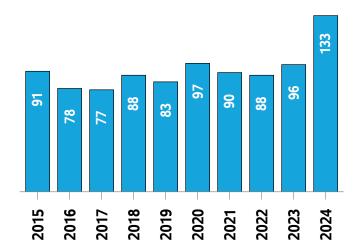
Sales Activity (March Year-to-date)



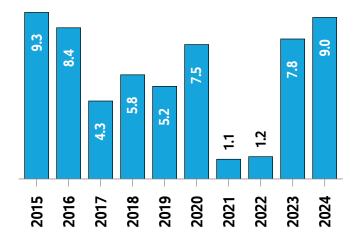
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



BLUE MOUNTAINS (THE) MLS® Condo Townhouse Market Activity



			Compared to °						
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014		
Sales Activity	2	-33.3%	-71.4%	-71.4%	-33.3%	-33.3%	-66.7%		
Dollar Volume	\$1,467,000	-33.3%	-82.7%	-77.7%	1.3%	-7.7%	-19.0%		
New Listings	10	-23.1%	25.0%	0.0%	100.0%	150.0%	100.0%		
Active Listings	24	50.0%	1,100.0%	380.0%	166.7%	200.0%	-31.4%		
Sales to New Listings Ratio ¹	20.0	23.1	87.5	70.0	60.0	75.0	120.0		
Months of Inventory ²	12.0	5.3	0.3	0.7	3.0	2.7	5.8		
Average Price	\$733,500	0.1%	-39.4%	-22.1%	51.9%	38.4%	143.1%		
Median Price	\$733,500	-2.1%	-36.2%	-26.3%	95.1%	22.3%	170.6%		
Sale to List Price Ratio ³	99.4	98.8	101.6	112.4	95.2	101.3	94.6		
Median Days on Market	31.0	37.0	12.0	5.0	51.0	25.0	63.5		

			Compared to [®]						
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014		
Sales Activity	4	0.0%	-73.3%	-76.5%	-69.2%	-69.2%	-63.6%		
Dollar Volume	\$3,617,000	11.4%	-79.4%	-72.9%	-42.5%	-37.2%	6.3%		
New Listings	28	33.3%	55.6%	33.3%	100.0%	133.3%	16.7%		
Active Listings ⁴	21	125.0%	530.0%	472.7%	162.5%	173.9%	-44.7%		
Sales to New Listings Ratio 5	14.3	19.0	83.3	81.0	92.9	108.3	45.8		
Months of Inventory	15.8	7.0	0.7	0.6	1.8	1.8	10.4		
Average Price	\$904,250	11.4%	-22.7%	15.4%	86.9%	104.0%	192.4%		
Median Price	\$733,500	-10.4%	-42.7%	-2.2%	70.6%	85.7%	136.8%		
Sale to List Price Ratio ⁷	97.7	96.0	109.0	113.7	97.1	99.9	95.7		
Median Days on Market	43.5	46.0	12.0	5.0	44.0	21.0	78.0		

¹ Sales / new listings * 100; compared to levels from previous periods.

 2 Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

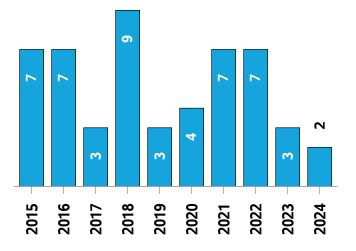
⁷ Sale price / list price * 100; average for all homes sold so far this year.



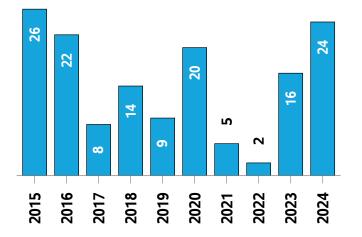
BLUE MOUNTAINS (THE) MLS® Condo Townhouse Market Activity



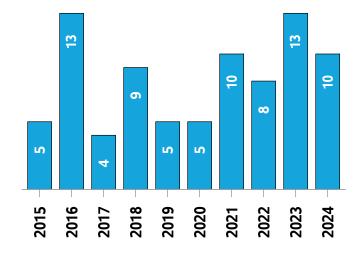
Sales Activity (March only)



Active Listings (March only)



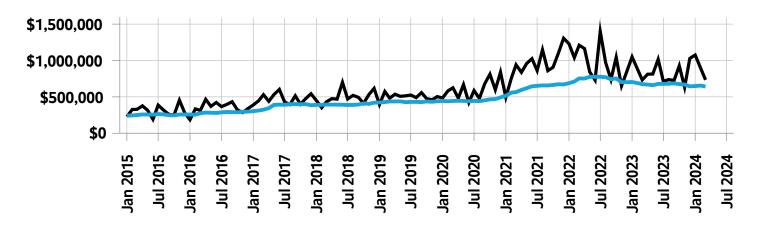
New Listings (March only)



Months of Inventory (March only)



MLS® HPI Townhouse Benchmark Price and Average Price

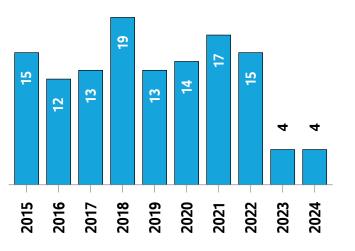




BLUE MOUNTAINS (THE) MLS® Condo Townhouse Market Activity

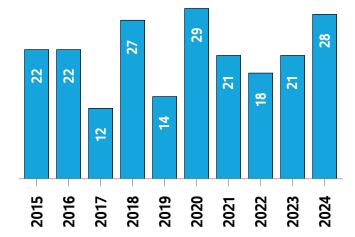


Sales Activity (March Year-to-date)

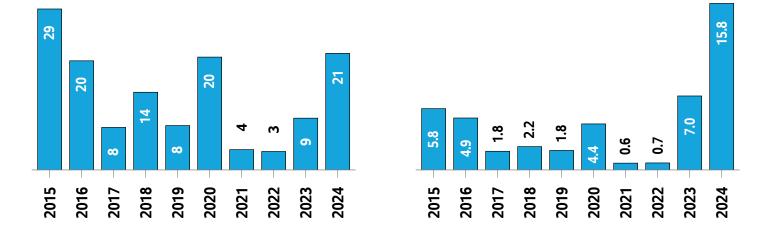


Active Listings ¹(March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year. ² Average active listings January to the current month / average sales January to the current month.

Source: Canadian MLS® Systems, CREA



BLUE MOUNTAINS (THE) MLS® Apartment Market Activity



			Compared to °						
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014		
Sales Activity	2	-84.6%	-84.6%	-90.9%	-50.0%	-86.7%	-66.7%		
Dollar Volume	\$1,097,500	-78.9%	-85.5%	-88.5%	-11.7%	-72.0%	-29.3%		
New Listings	22	100.0%	69.2%	-24.1%	214.3%	-12.0%	83.3%		
Active Listings	45	95.7%	542.9%	73.1%	2.3%	-19.6%	-45.8%		
Sales to New Listings Ratio ¹	9.1	118.2	100.0	75.9	57.1	60.0	50.0		
Months of Inventory ²	22.5	1.8	0.5	1.2	11.0	3.7	13.8		
Average Price	\$548,750	37.3%	-5.6%	27.0%	76.6%	110.1%	112.1%		
Median Price	\$548,750	46.3%	-3.7%	61.4%	109.4%	134.5%	83.3%		
Sale to List Price Ratio ³	98.9	94.5	102.5	100.0	94.5	98.3	93.7		
Median Days on Market	78.5	45.0	8.0	18.5	51.5	36.0	73.5		

			Compared to [®]						
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014		
Sales Activity	13	-50.0%	-62.9%	-75.9%	-18.8%	-56.7%	-23.5%		
Dollar Volume	\$7,131,500	-41.2%	-66.0%	-72.5%	80.4%	-6.3%	108.5%		
New Listings	48	26.3%	37.1%	-27.3%	108.7%	-12.7%	-18.6%		
Active Listings ⁴	42	59.5%	472.7%	77.5%	-5.3%	-18.2%	-51.2%		
Sales to New Listings Ratio 5	27.1	68.4	100.0	81.8	69.6	54.5	28.8		
Months of Inventory	9.7	3.0	0.6	1.3	8.3	5.1	15.2		
Average Price	\$548,577	17.5%	-8.5%	14.2%	122.0%	116.3%	172.7%		
Median Price	\$490,000	16.0%	9.1%	7.5%	151.3%	124.3%	145.0%		
Sale to List Price Ratio ⁷	96.4	94.8	102.8	102.5	96.1	97.4	94.3		
Median Days on Market	67.0	40.0	15.0	16.5	84.0	36.0	67.0		

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a month end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

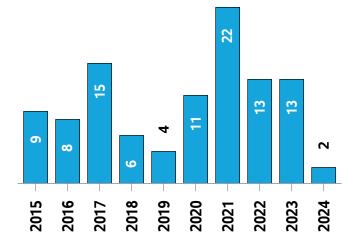


BLUE MOUNTAINS (THE) MLS® Apartment Market Activity

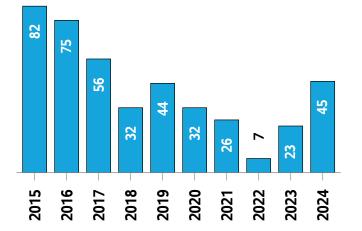


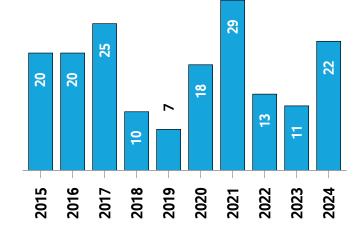
Sales Activity (March only)

New Listings (March only)

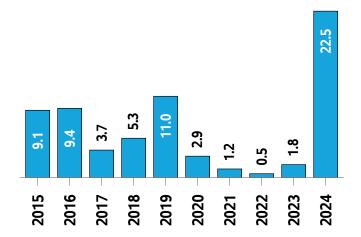


Active Listings (March only)

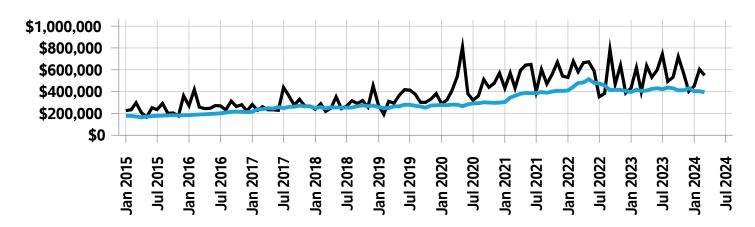




Months of Inventory (March only)



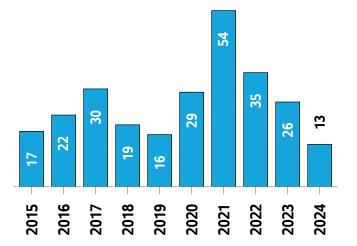
MLS® HPI Apartment Benchmark Price and Average Price



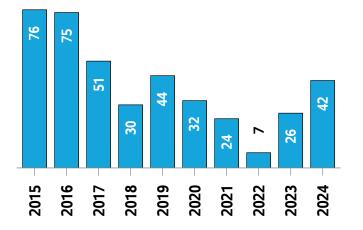




Sales Activity (March Year-to-date)

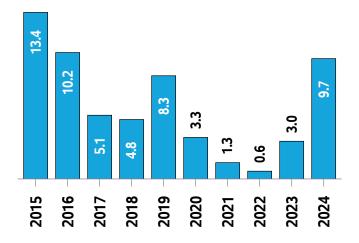


Active Listings ¹(March Year-to-date)



\$

Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

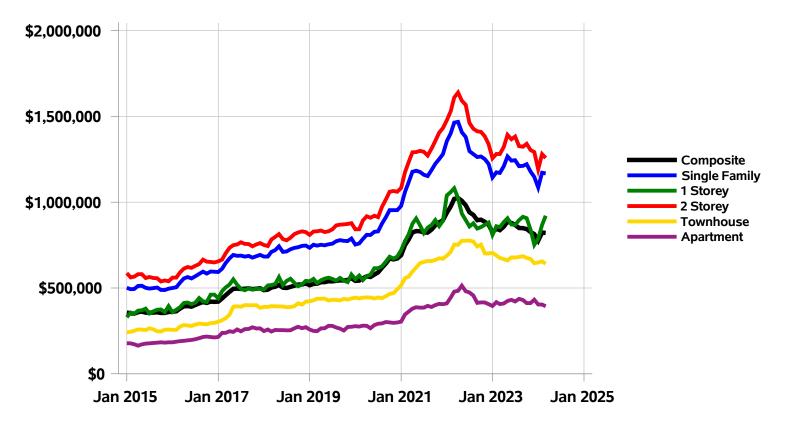
New Listings (March Year-to-date)





MLS [®] Home Price Index Benchmark Price											
			percentage change vs.								
Benchmark Type:	March 2024	1 month ago	1 month ago ago ago ago 3 years ago 5 years ago								
Composite	\$821,100	-0.3	0.9	-3.3	-1.9	5.1	56.4				
Single Family	\$1,167,800	-0.3	1.8	-3.6	-0.3	4.8	56.4				
One Storey	\$921,300	6.2	22.5	0.7	7.7	13.6	74.4				
Two Storey	\$1,257,700	-1.8	-2.7	-5.0	-1.8	2.1	51.4				
Townhouse	\$641,400	-2.1	-0.5	-6.4	-5.0	13.4	46.6				
Apartment	\$393,500	-2.5	-8.9	-8.6	-3.1	8.8	58.5				

MLS[®] HPI Benchmark Price





BLUE MOUNTAINS (THE) MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1402
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Wastewater Disposal	Municipal sewers

Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1937
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12847
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



BLUE MOUNTAINS (THE) MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1450
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	14688
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	3
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	2115
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13200
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



BLUE MOUNTAINS (THE) MLS® HPI Benchmark Descriptions



Townhouse 🗰

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1337
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Wastewater Disposal	Municipal sewers

Apartment

Features	Value
Above Ground Bedrooms	1
Age Category	16 to 30
Attached Specification	Row
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	745
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Pool	In ground
Wastewater Disposal	Municipal sewers



CLEARVIEW MLS® Residential Market Activity



		Compared to [°]					
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	10	-9.1%	-50.0%	-71.4%	-56.5%	-66.7%	11.1%
Dollar Volume	\$10,659,500	-8.1%	-47.9%	-65.8%	-25.8%	-35.1%	236.3%
New Listings	37	-14.0%	-5.1%	-9.8%	0.0%	23.3%	12.1%
Active Listings	72	14.3%	125.0%	188.0%	-15.3%	38.5%	-50.3%
Sales to New Listings Ratio ¹	27.0	25.6	51.3	85.4	62.2	100.0	27.3
Months of Inventory ²	7.2	5.7	1.6	0.7	3.7	1.7	16.1
Average Price	\$1,065,950	1.1%	4.1%	19.8%	70.6%	94.8%	202.6%
Median Price	\$781,000	18.5%	-22.9%	7.9%	42.0%	89.3%	180.9%
Sale to List Price Ratio ³	97.5	96.0	106.7	106.9	97.7	99.1	96.7
Median Days on Market	58.0	13.0	6.5	7.0	40.0	31.5	61.0

		Compared to [°]					
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	35	9.4%	-32.7%	-57.3%	-27.1%	-45.3%	40.0%
Dollar Volume	\$31,155,500	-11.7%	-43.4%	-56.7%	10.5%	-13.0%	306.8%
New Listings	85	-5.6%	-2.3%	-5.6%	-6.6%	19.7%	-9.6%
Active Listings ^⁴	66	30.3%	125.0%	187.0%	-17.5%	8.2%	-50.4%
Sales to New Listings Ratio 5	41.2	35.6	59.8	91.1	52.7	90.1	26.6
Months of Inventory	5.7	4.8	1.7	0.8	5.0	2.9	16.0
Average Price	\$890,157	-19.3%	-15.9%	1.4%	51.5%	59.2%	190.6%
Median Price	\$735,000	5.1%	-13.5%	0.6%	55.6%	63.3%	167.3%
Sale to List Price Ratio ⁷	96.1	97.2	106.1	105.8	98.0	98.0	96.1
Median Days on Market	43.0	16.0	7.0	10.5	39.0	40.5	60.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

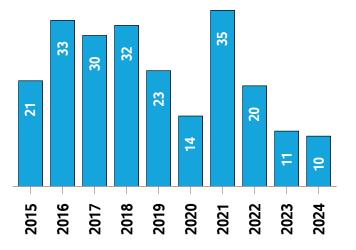
⁷ Sale price / list price * 100; average for all homes sold so far this year.



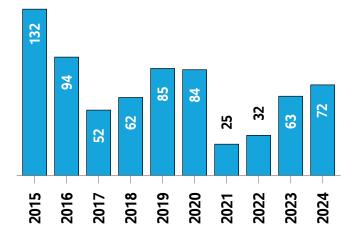
CLEARVIEW MLS® Residential Market Activity



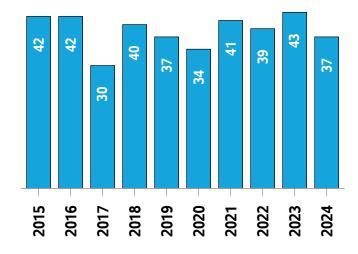
Sales Activity (March only)



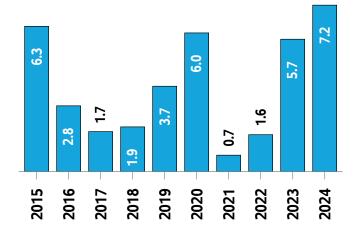
Active Listings (March only)



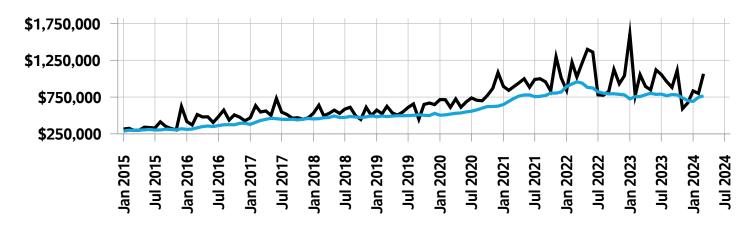
New Listings (March only)



Months of Inventory (March only)



MLS® HPI Composite Benchmark Price and Average Price

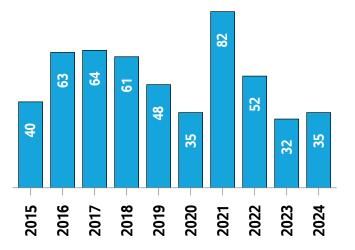




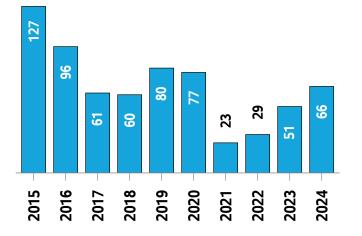
CLEARVIEW MLS® Residential Market Activity



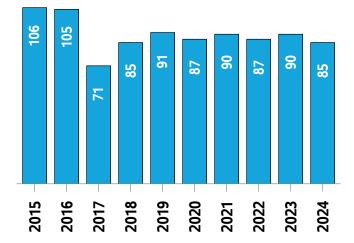
Sales Activity (March Year-to-date)



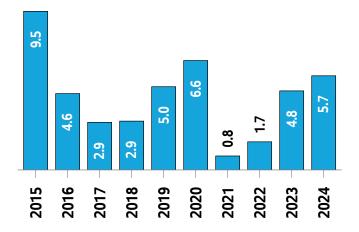
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



CLEARVIEW MLS® Non-Waterfront Market Activity



		Compared to [°]					
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	10	-9.1%	-47.4%	-71.4%	-56.5%	-66.7%	11.1%
Dollar Volume	\$10,659,500	-8.1%	-43.8%	-65.8%	-25.8%	-35.1%	236.3%
New Listings	35	-18.6%	-7.9%	-14.6%	-5.4%	16.7%	6.1%
Active Listings	69	16.9%	115.6%	176.0%	-17.9%	35.3%	-51.4%
Sales to New Listings Ratio ¹	28.6	25.6	50.0	85.4	62.2	100.0	27.3
Months of Inventory ²	6.9	5.4	1.7	0.7	3.7	1.7	15.8
Average Price	\$1,065,950	1.1%	6.7%	19.8%	70.6%	94.8%	202.6%
Median Price	\$781,000	18.5%	-19.9%	7.9%	42.0%	89.3%	180.9%
Sale to List Price Ratio ³	97.5	96.0	107.1	106.9	97.7	99.1	96.7
Median Days on Market	58.0	13.0	6.0	7.0	40.0	31.5	61.0

		Compared to ^a					
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	35	9.4%	-31.4%	-56.8%	-27.1%	-45.3%	40.0%
Dollar Volume	\$31,155,500	-11.7%	-41.8%	-55.8%	10.5%	-13.0%	306.8%
New Listings	82	-6.8%	-4.7%	-7.9%	-8.9%	15.5%	-11.8%
Active Listings ⁴	63	33.8%	115.9%	179.4%	-19.8%	5.6%	-51.3%
Sales to New Listings Ratio 5	42.7	36.4	59.3	91.0	53.3	90.1	26.9
Months of Inventory	5.4	4.4	1.7	0.8	4.9	2.8	15.6
Average Price	\$890,157	-19.3%	-15.2%	2.3%	51.5%	59.2%	190.6%
Median Price	\$735,000	5.1%	-13.5%	1.4%	55.6%	63.3%	167.3%
Sale to List Price Ratio ⁷	96.1	97.2	106.2	105.9	98.0	98.0	96.1
Median Days on Market	43.0	16.0	7.0	10.0	39.0	40.5	60.0

¹ Sales / new listings * 100; compared to levels from previous periods.

 2 Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

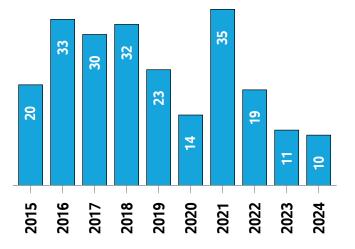
⁷ Sale price / list price * 100; average for all homes sold so far this year.



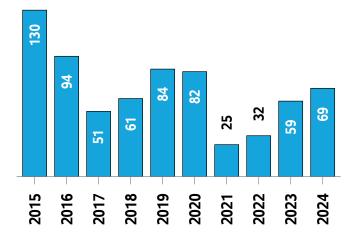
CLEARVIEW MLS® Non-Waterfront Market Activity



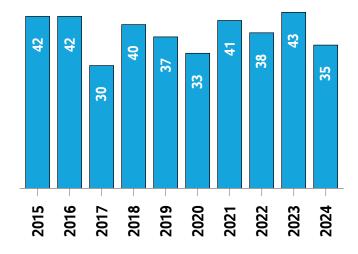
Sales Activity (March only)



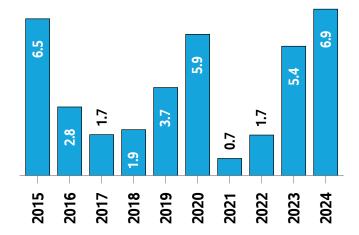
Active Listings (March only)



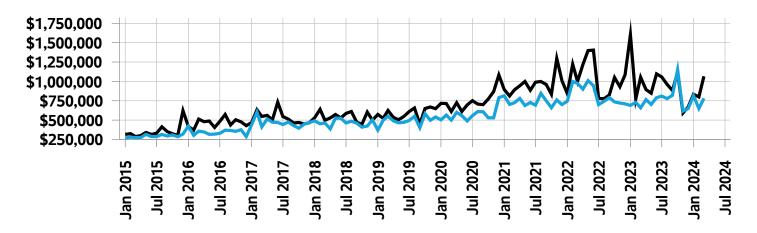
New Listings (March only)



Months of Inventory (March only)



Average Price and Median Price

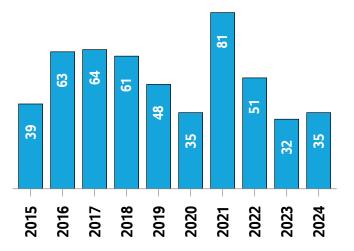




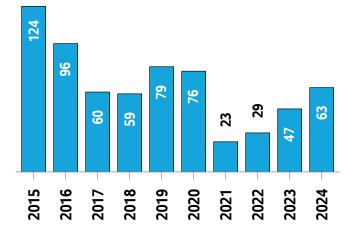
CLEARVIEW MLS® Non-Waterfront Market Activity



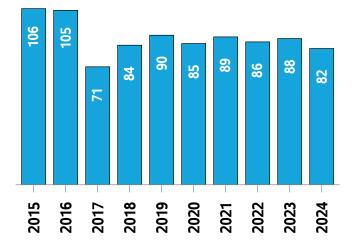
Sales Activity (March Year-to-date)



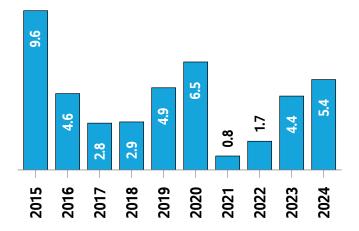
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



CLEARVIEW MLS® Single Family Market Activity



		Compared to [°]					
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	9	-10.0%	-55.0%	-71.0%	-57.1%	-67.9%	0.0%
Dollar Volume	\$9,634,500	-13.7%	-52.9%	-66.5%	-28.7%	-39.6%	203.9%
New Listings	36	-14.3%	-5.3%	-2.7%	2.9%	28.6%	12.5%
Active Listings	70	11.1%	133.3%	204.3%	-11.4%	40.0%	-50.7%
Sales to New Listings Ratio ¹	25.0	23.8	52.6	83.8	60.0	100.0	28.1
Months of Inventory ²	7.8	6.3	1.5	0.7	3.8	1.8	15.8
Average Price	\$1,070,500	-4.1%	4.6%	15.3%	66.4%	88.0%	203.9%
Median Price	\$765,000	12.7%	-24.4%	3.0%	29.7%	72.9%	175.2%
Sale to List Price Ratio ³	98.9	96.0	106.7	107.3	97.8	98.7	96.7
Median Days on Market	20.0	16.0	6.5	7.0	38.0	34.0	61.0

		Compared to °						
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014	
Sales Activity	31	10.7%	-38.0%	-59.2%	-32.6%	-50.0%	24.0%	
Dollar Volume	\$28,512,500	-14.0%	-47.1%	-58.4%	4.3%	-19.3%	272.3%	
New Listings	81	-5.8%	-2.4%	-1.2%	-4.7%	20.9%	-10.0%	
Active Listings ⁴	64	27.2%	134.1%	195.4%	-13.9%	9.1%	-50.8%	
Sales to New Listings Ratio 5	38.3	32.6	60.2	92.7	54.1	92.5	27.8	
Months of Inventory	6.2	5.4	1.6	0.9	4.8	2.8	15.6	
Average Price	\$919,758	-22.3%	-14.6%	1.9%	54.8%	61.4%	200.2%	
Median Price	\$765,000	4.9%	-12.6%	3.4%	61.9%	69.1%	178.2%	
Sale to List Price Ratio ⁷	96.4	96.9	105.4	105.8	98.1	97.8	96.1	
Median Days on Market	43.0	16.0	7.0	11.0	36.5	42.5	60.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

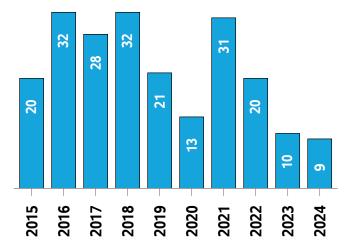
⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

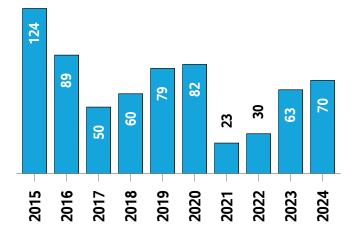
CLEARVIEW MLS® Single Family Market Activity



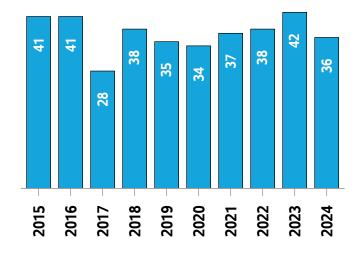
Sales Activity (March only)



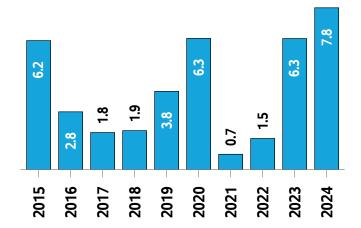
Active Listings (March only)



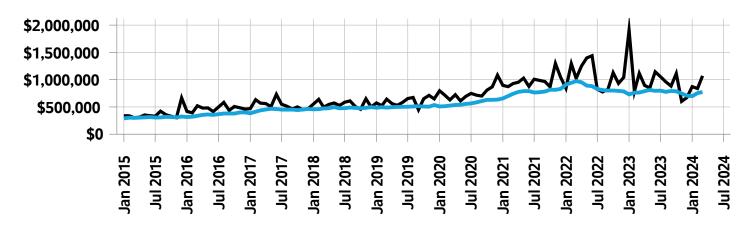
New Listings (March only)



Months of Inventory (March only)



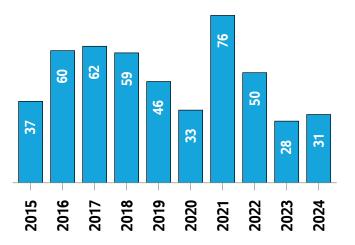
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MLS® HPI Single Family Benchmark Price and Average Price
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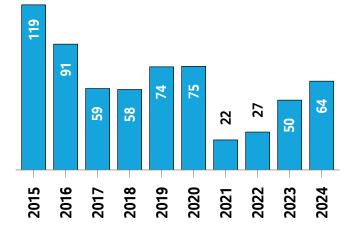




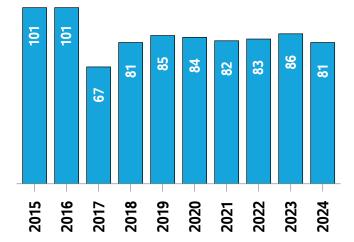
Sales Activity (March Year-to-date)



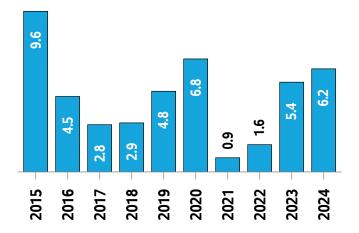
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



CLEARVIEW MLS® Condo Townhouse Market Activity



		Compared to °							
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014		
Sales Activity	0	-100.0%		-100.0%		-100.0%	—		
Dollar Volume	\$0	-100.0%	_	-100.0%	—	-100.0%	—		
New Listings	0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%		
Active Listings	0	—	-100.0%	—	-100.0%	-100.0%	-100.0%		
Sales to New Listings Ratio ¹	0.0	100.0		100.0		100.0	_		
Months of Inventory ²	0.0	—		—	—	1.0	—		
Average Price	\$0	-100.0%		-100.0%		-100.0%	—		
Median Price	\$0	-100.0%		-100.0%		-100.0%	—		
Sale to List Price Ratio ³	0.0	95.8		107.3		109.1	_		
Median Days on Market	0.0	13.0	_	7.0	_	5.0	_		

		Compared to °						
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014	
Sales Activity	2	-33.3%	0.0%	-60.0%	_	100.0%	_	
Dollar Volume	\$1,168,000	-28.9%	0.4%	-55.5%	_	289.3%	—	
New Listings	1	-66.7%	-66.7%	-80.0%	-66.7%	-50.0%	-50.0%	
Active Listings ⁴	0	-100.0%	-100.0%	_	-100.0%	-100.0%	-100.0%	
Sales to New Listings Ratio 5	200.0	100.0	66.7	100.0	—	50.0	—	
Months of Inventory	0.0	1.0	2.3	—	—	4.0	—	
Average Price	\$584,000	6.6%	0.4%	11.3%	—	94.7%	—	
Median Price	\$584,000	0.2%	0.4%	22.4%	—	94.7%	—	
Sale to List Price Ratio ⁷	96.0	99.6	122.5	106.5		109.1	_	
Median Days on Market	70.0	13.0	5.0	7.0		5.0		

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.



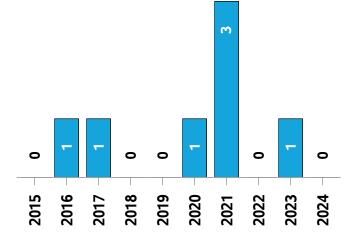
CLEARVIEW MLS® Condo Townhouse Market Activity



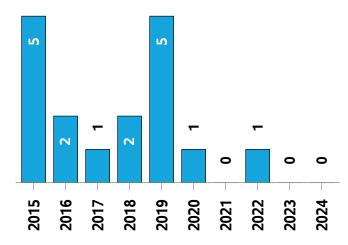
Sales Activity (March only)



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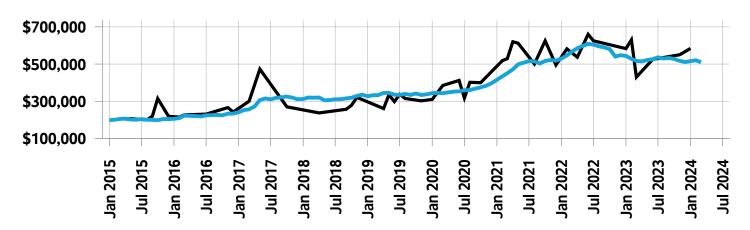
Active Listings (March only)



Months of Inventory (March only)



MLS® HPI Townhouse Benchmark Price and Average Price

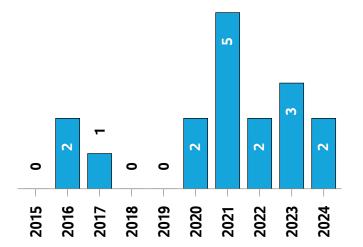




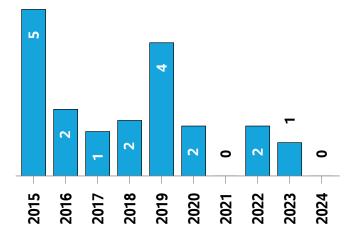
CLEARVIEW MLS® Condo Townhouse Market Activity

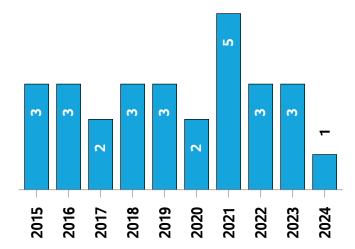


Sales Activity (March Year-to-date)



Active Listings ¹(March Year-to-date)





Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

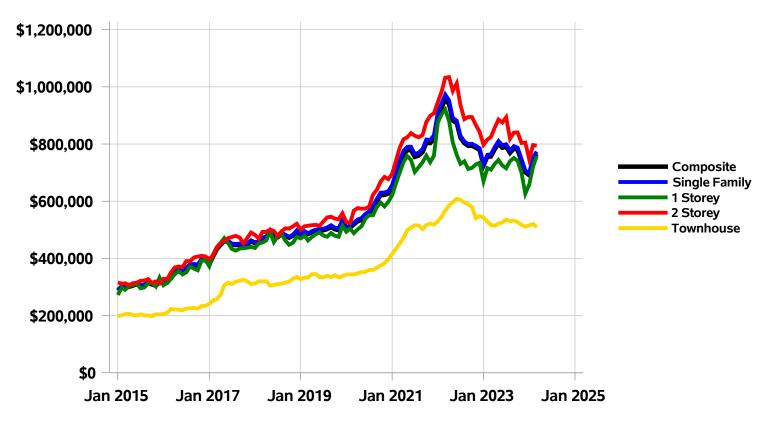
² Average active listings January to the current month / average sales January to the current month.

New Listings (March Year-to-date)





MLS [®] Home Price Index Benchmark Price											
			percentage change vs.								
Benchmark Type:	March 2024	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago				
Composite	\$765,600	2.5	9.2	-2.4	1.2	4.9	57.7				
Single Family	\$773,500	2.5	9.3	-2.4	1.2	4.4	58.4				
One Storey	\$757,800	5.1	21.0	0.9	6.7	8.5	63.8				
Two Storey	\$794,400	-0.3	-1.3	-5.4	-3.6	1.1	54.6				
Townhouse	\$509,400	-2.1	-0.4	-4.4	-1.4	12.9	53.0				



MLS[®] HPI Benchmark Price



CLEARVIEW MLS® HPI Benchmark Descriptions



Composite 🏫 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1469
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1484
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15162
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



CLEARVIEW MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1301
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15000
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1785
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	16335
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private





Townhouse 開

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1171
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers



COLLINGWOOD **MLS® Residential Market Activity**



		Compared to °						
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014	
Sales Activity	44	91.3%	-20.0%	-43.6%	-12.0%	-27.9%	63.0%	
Dollar Volume	\$41,765,280	146.2%	-27.8%	-33.8%	58.3%	68.5%	404.2%	
New Listings	101	23.2%	38.4%	6.3%	8.6%	31.2%	4.1%	
Active Listings	213	40.1%	373.3%	267.2%	49.0%	208.7%	-27.6%	
Sales to New Listings Ratio ¹	43.6	28.0	75.3	82.1	53.8	79.2	27.8	
Months of Inventory ²	4.8	6.6	0.8	0.7	2.9	1.1	10.9	
Average Price	\$949,211	28.7%	-9.8%	17.4%	79.9%	133.6%	209.4%	
Median Price	\$882,500	33.7%	0.5%	28.8%	82.5%	123.4%	220.9%	
Sale to List Price Ratio ³	96.7	95.9	105.8	108.5	97.7	102.2	96.3	
Median Days on Market	35.0	31.0	7.0	6.0	28.0	14.0	84.0	

		Compared to [®]						
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014	
Sales Activity	105	29.6%	-16.7%	-32.3%	-1.9%	-16.7%	36.4%	
Dollar Volume	\$85,771,580	31.2%	-34.5%	-31.5%	54.5%	48.2%	302.2%	
New Listings	272	28.9%	60.9%	30.1%	30.8%	67.9%	5.4%	
Active Listings ^⁴	210	53.2%	524.8%	312.4%	66.9%	239.2%	-22.8%	
Sales to New Listings Ratio $^{\circ}$	38.6	38.4	74.6	74.2	51.4	77.8	29.8	
Months of Inventory	6.0	5.1	0.8	1.0	3.5	1.5	10.6	
Average Price	\$816,872	1.2%	-21.4%	1.1%	57.4%	77.9%	194.9%	
Median Price	\$747,900	2.5%	-18.3%	6.8%	52.6%	89.3%	196.2%	
Sale to List Price Ratio ⁷	96.2	95.4	107.0	107.7	97.4	100.9	96.6	
Median Days on Market	38.0	43.0	7.0	7.0	30.0	16.0	65.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

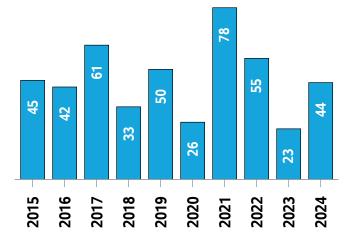
⁷ Sale price / list price * 100; average for all homes sold so far this year.



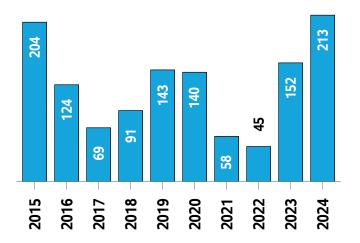
COLLINGWOOD MLS® Residential Market Activity



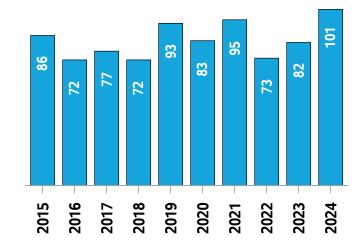
Sales Activity (March only)



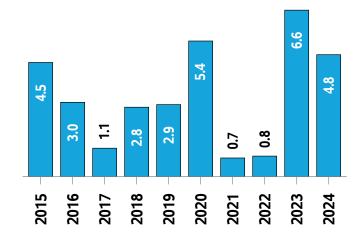
Active Listings (March only)



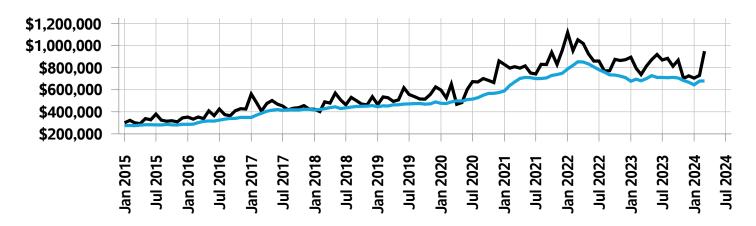
New Listings (March only)



Months of Inventory (March only)



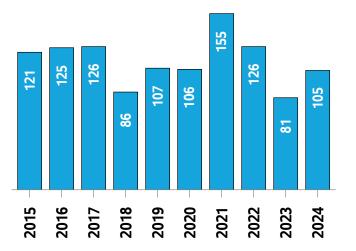
MLS® HPI Composite Benchmark Price and Average Price



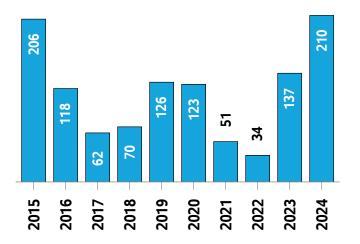




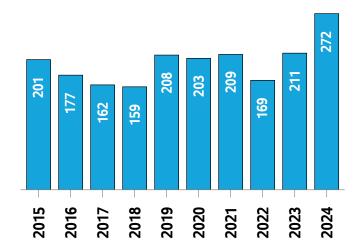
Sales Activity (March Year-to-date)



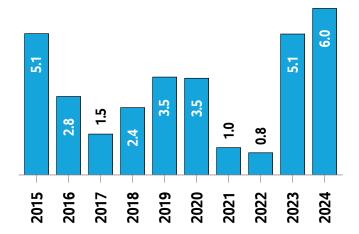
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year. ² Average active listings January to the current month / average sales January to the current month.



COLLINGWOOD **MLS® Waterfront Market Activity**



		Compared to [°]							
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014		
Sales Activity	7			40.0%	600.0%		600.0%		
Dollar Volume	\$7,394,000	_	_	11.5%	801.2%	_	2,887.5%		
New Listings	18	350.0%	1,700.0%	200.0%	260.0%	350.0%	20.0%		
Active Listings	41	173.3%	355.6%	720.0%	241.7%	355.6%	7.9%		
Sales to New Listings Ratio ¹	38.9			83.3	20.0		6.7		
Months of Inventory ²	5.9			1.0	12.0		38.0		
Average Price	\$1,056,286		—	-20.3%	28.7%		326.8%		
Median Price	\$1,000,000			-18.0%	21.9%		304.0%		
Sale to List Price Ratio ³	97.4			122.6	96.6	_	99.2		
Median Days on Market	30.0		_	5.0	62.0	_	35.0		

		Compared to ^a						
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014	
Sales Activity	11	120.0%	266.7%	120.0%	175.0%	120.0%	450.0%	
Dollar Volume	\$10,296,500	105.1%	97.4%	55.3%	283.8%	74.0%	2,461.3%	
New Listings	39	200.0%	387.5%	290.0%	225.0%	457.1%	30.0%	
Active Listings ^⁴	40	215.8%	445.5%	823.1%	287.1%	500.0%	26.3%	
Sales to New Listings Ratio $^{\circ}$	28.2	38.5	37.5	50.0	33.3	71.4	6.7	
Months of Inventory	10.9	7.6	7.3	2.6	7.8	4.0	47.5	
Average Price	\$936,045	-6.8%	-46.2%	-29.4%	39.6%	-20.9%	365.7%	
Median Price	\$829,000	-13.6%	-21.5%	-32.0%	18.8%	19.3%	312.4%	
Sale to List Price Ratio ⁷	97.3	93.6	106.5	122.6	95.3	96.8	96.4	
Median Days on Market	30.0	63.0	7.0	5.0	86.5	21.0	81.5	

¹ Sales / new listings * 100; compared to levels from previous periods.

 2 Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

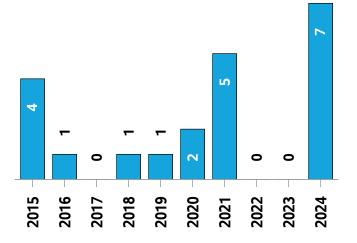
⁷ Sale price / list price * 100; average for all homes sold so far this year.



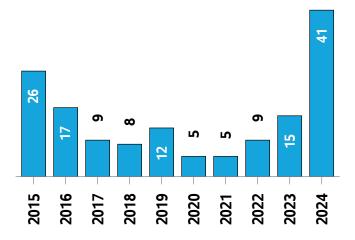


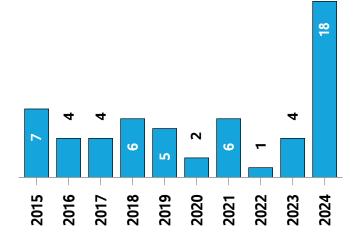
Sales Activity (March only)





Active Listings (March only)

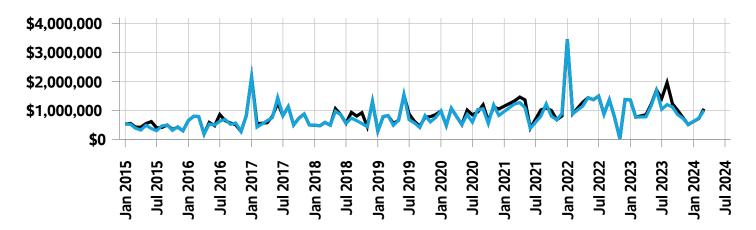




Months of Inventory (March only)



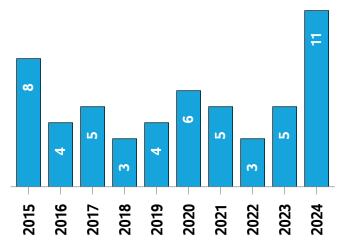
Average Price and Median Price



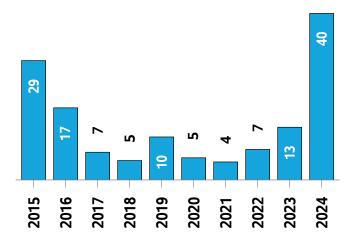


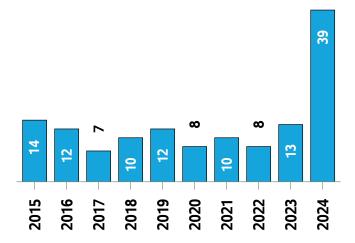


Sales Activity (March Year-to-date)



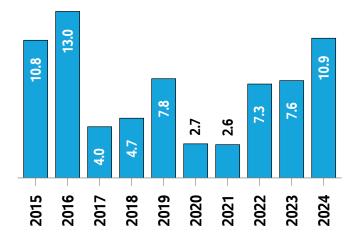
Active Listings ¹(March Year-to-date)





New Listings (March Year-to-date)

Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Source: Canadian MLS® Systems, CREA



COLLINGWOOD MLS® Non-Waterfront Market Activity



		Compared to [°]						
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014	
Sales Activity	37	60.9%	-32.7%	-49.3%	-24.5%	-39.3%	42.3%	
Dollar Volume	\$34,371,280	102.6%	-40.6%	-39.1%	34.5%	38.7%	327.7%	
New Listings	83	6.4%	15.3%	-6.7%	-5.7%	13.7%	1.2%	
Active Listings	172	25.5%	377.8%	224.5%	31.3%	186.7%	-32.8%	
Sales to New Listings Ratio ¹	44.6	29.5	76.4	82.0	55.7	83.6	31.7	
Months of Inventory ²	4.6	6.0	0.7	0.7	2.7	1.0	9.8	
Average Price	\$928,954	26.0%	-11.7%	20.2%	78.1%	128.6%	200.5%	
Median Price	\$875,000	32.6%	-0.3%	28.7%	82.3%	121.5%	204.4%	
Sale to List Price Ratio ³	96.6	95.9	105.8	107.5	97.8	102.2	96.1	
Median Days on Market	38.0	31.0	7.0	6.0	28.0	14.0	86.5	

		Compared to ^a						
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014	
Sales Activity	94	23.7%	-23.6%	-37.3%	-8.7%	-22.3%	25.3%	
Dollar Volume	\$75,475,080	25.0%	-39.9%	-36.3%	42.8%	45.3%	260.7%	
New Listings	233	17.7%	44.7%	17.1%	18.9%	50.3%	2.2%	
Active Listings ⁴	170	36.6%	546.8%	265.0%	47.3%	207.8%	-29.2%	
Sales to New Listings Ratio 5	40.3	38.4	76.4	75.4	52.6	78.1	32.9	
Months of Inventory	5.4	4.9	0.6	0.9	3.4	1.4	9.6	
Average Price	\$802,926	1.1%	-21.4%	1.6%	56.5%	87.1%	187.8%	
Median Price	\$738,440	2.6%	-18.4%	5.8%	50.7%	89.4%	191.9%	
Sale to List Price Ratio ⁷	96.0	95.5	107.0	107.2	97.5	101.1	96.6	
Median Days on Market	38.0	42.0	7.0	7.0	29.0	16.0	65.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

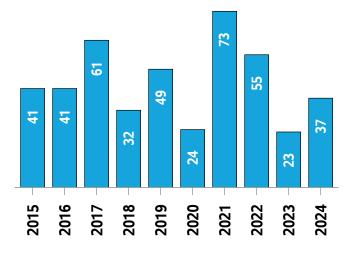
⁷ Sale price / list price * 100; average for all homes sold so far this year.



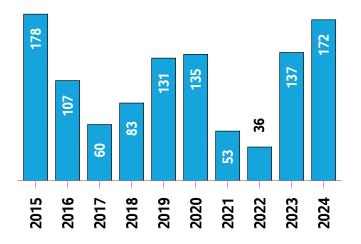
COLLINGWOOD MLS® Non-Waterfront Market Activity



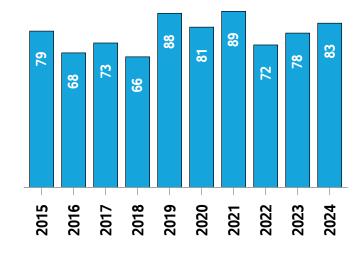
Sales Activity (March only)



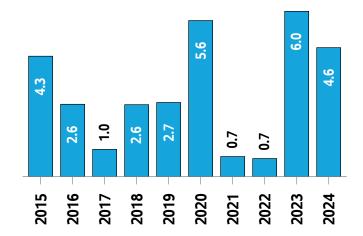
Active Listings (March only)



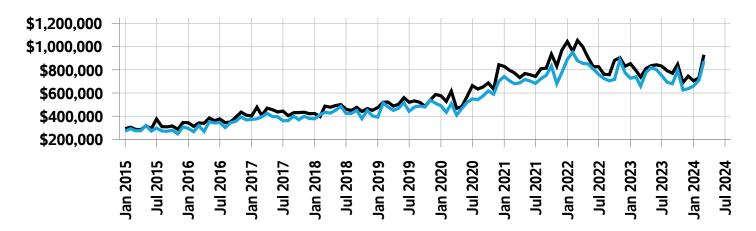
New Listings (March only)



Months of Inventory (March only)



Average Price and Median Price

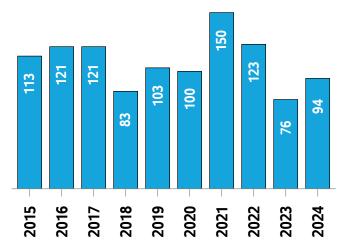




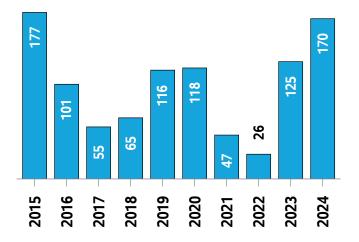
COLLINGWOOD MLS® Non-Waterfront Market Activity



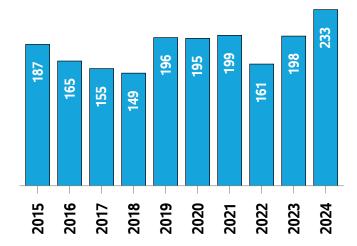
Sales Activity (March Year-to-date)



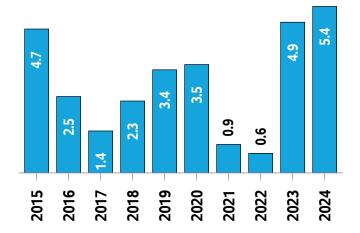
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year. ² Average active listings January to the current month / average sales January to the current month.





		Compared to °						
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014	
Sales Activity	26	100.0%	-10.3%	-33.3%	-18.8%	-36.6%	36.8%	
Dollar Volume	\$28,828,880	147.5%	-16.5%	-22.6%	52.5%	57.1%	360.7%	
New Listings	50	2.0%	22.0%	-2.0%	-16.7%	0.0%	-5.7%	
Active Listings	97	34.7%	304.2%	234.5%	4.3%	120.5%	-41.6%	
Sales to New Listings Ratio ¹	52.0	26.5	70.7	76.5	53.3	82.0	35.8	
Months of Inventory ²	3.7	5.5	0.8	0.7	2.9	1.1	8.7	
Average Price	\$1,108,803	23.8%	-6.8%	16.1%	87.7%	147.8%	236.7%	
Median Price	\$1,160,000	45.0%	8.9%	48.7%	112.8%	172.9%	262.5%	
Sale to List Price Ratio ³	96.6	94.8	107.3	106.4	98.0	102.9	95.8	
Median Days on Market	35.0	34.0	7.0	6.0	27.0	13.0	65.0	

		Compared to ^a						
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014	
Sales Activity	67	26.4%	-4.3%	-17.3%	-4.3%	-6.9%	42.6%	
Dollar Volume	\$60,315,780	32.8%	-28.8%	-23.5%	50.5%	54.8%	294.0%	
New Listings	141	25.9%	48.4%	18.5%	4.4%	45.4%	-2.8%	
Active Listings ^⁴	94	42.2%	414.5%	277.3%	12.3%	128.2%	-40.0%	
Sales to New Listings Ratio $^{\circ}$	47.5	47.3	73.7	68.1	51.9	74.2	32.4	
Months of Inventory	4.2	3.8	0.8	0.9	3.6	1.7	10.0	
Average Price	\$900,236	5.1%	-25.6%	-7.5%	57.3%	66.3%	176.4%	
Median Price	\$860,000	14.1%	-21.0%	1.1%	59.4%	88.7%	186.8%	
Sale to List Price Ratio ⁷	96.0	94.9	106.7	106.3	97.9	100.9	96.9	
Median Days on Market	40.0	49.0	7.0	7.0	29.0	16.5	60.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

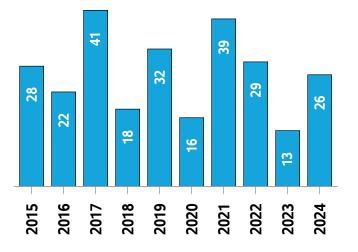
⁷ Sale price / list price * 100; average for all homes sold so far this year.



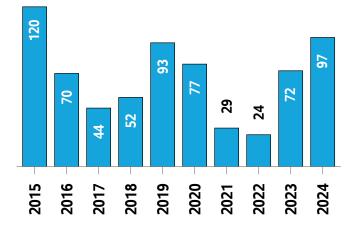
COLLINGWOOD MLS® Single Family Market Activity



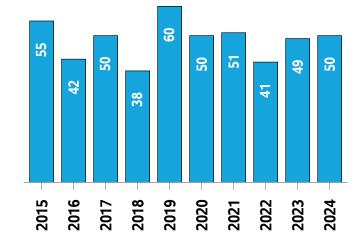
Sales Activity (March only)



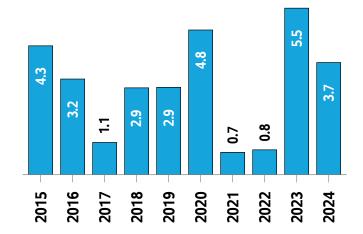
Active Listings (March only)



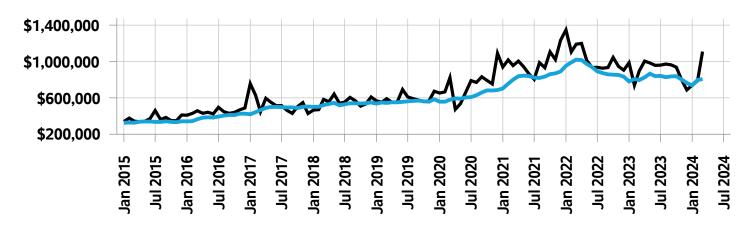
New Listings (March only)



Months of Inventory (March only)



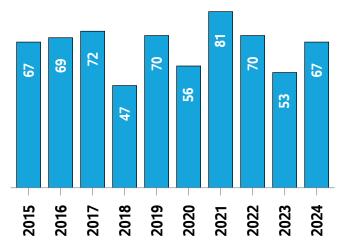
MLS® HPI Single Family Benchmark Price and Average Price



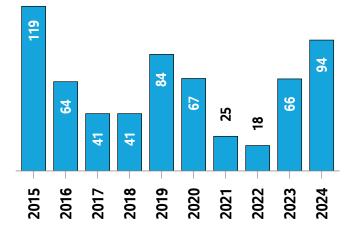




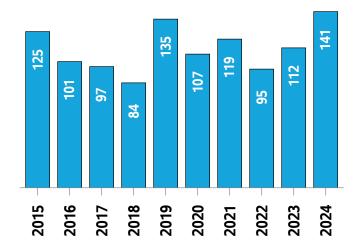
Sales Activity (March Year-to-date)



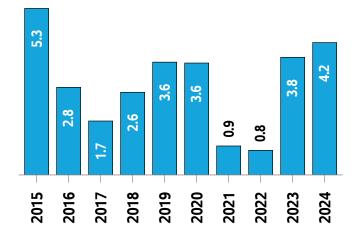
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



COLLINGWOOD MLS® Condo Townhouse Market Activity



		Compared to °						
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014	
Sales Activity	6	20.0%	-40.0%	-70.0%	-60.0%	-40.0%	50.0%	
Dollar Volume	\$4,869,500	81.5%	-43.2%	-65.3%	-22.6%	32.0%	366.9%	
New Listings	17	21.4%	30.8%	-15.0%	0.0%	70.0%	30.8%	
Active Listings	34	6.3%	466.7%	750.0%	36.0%	385.7%	-2.9%	
Sales to New Listings Ratio ¹	35.3	35.7	76.9	100.0	88.2	100.0	30.8	
Months of Inventory ²	5.7	6.4	0.6	0.2	1.7	0.7	8.8	
Average Price	\$811,583	51.2%	-5.4%	15.7%	93.6%	119.9%	211.2%	
Median Price	\$717,250	43.7%	-11.2%	4.7%	79.3%	99.2%	171.7%	
Sale to List Price Ratio ³	97.2	98.8	101.7	110.9	97.0	101.4	97.7	
Median Days on Market	49.5	31.0	10.0	5.5	28.0	13.5	164.5	

		Compared to [®]						
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014	
Sales Activity	13	-7.1%	-40.9%	-66.7%	-50.0%	-35.0%	8.3%	
Dollar Volume	\$9,831,500	-13.4%	-47.5%	-60.1%	-8.6%	21.7%	284.7%	
New Listings	45	2.3%	60.7%	0.0%	-4.3%	87.5%	40.6%	
Active Listings ^⁴	31	1.1%	675.0%	745.5%	19.2%	389.5%	-3.1%	
Sales to New Listings Ratio 5	28.9	31.8	78.6	86.7	55.3	83.3	37.5	
Months of Inventory	7.2	6.6	0.5	0.3	3.0	1.0	8.0	
Average Price	\$756,269	-6.7%	-11.2%	19.8%	82.8%	87.3%	255.1%	
Median Price	\$761,000	1.8%	-8.2%	22.9%	114.4%	112.9%	348.3%	
Sale to List Price Ratio ⁷	96.4	97.1	105.5	111.1	96.8	100.5	96.6	
Median Days on Market	29.0	27.5	6.0	5.0	28.5	14.5	111.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.



COLLINGWOOD MLS® Condo Townhouse Market Activity

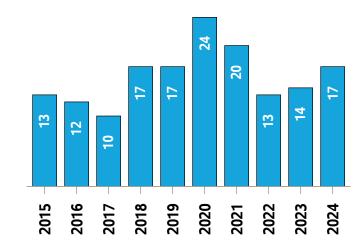


Sales Activity (March only)

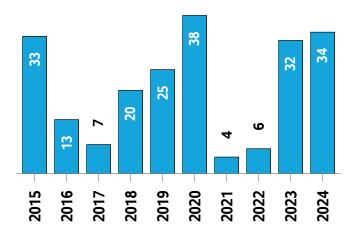
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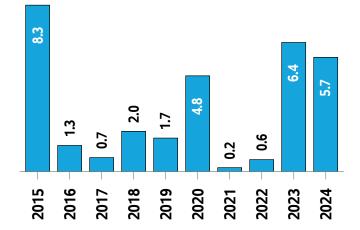




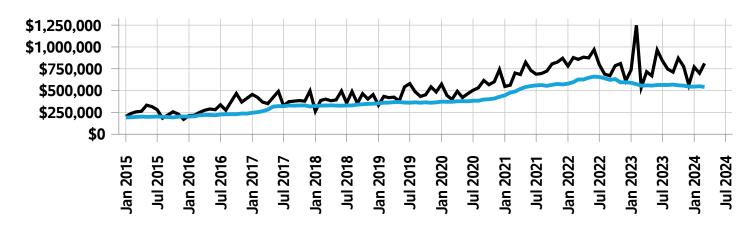
Active Listings (March only)



Months of Inventory (March only)



MLS® HPI Townhouse Benchmark Price and Average Price

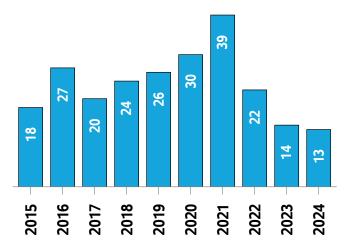




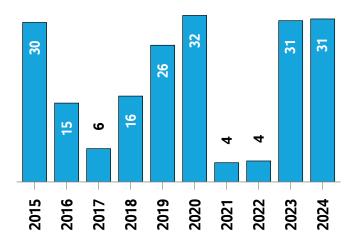
COLLINGWOOD MLS® Condo Townhouse Market Activity



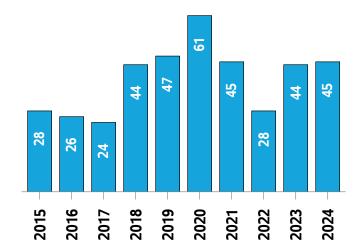
Sales Activity (March Year-to-date)



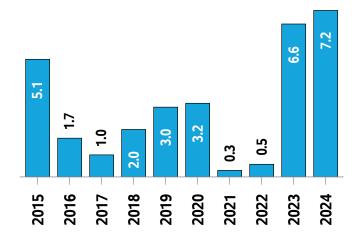
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year. ² Average active listings January to the current month / average sales January to the current month.

Source: Canadian MLS® Systems, CREA



COLLINGWOOD MLS® Apartment Market Activity



		Compared to [°]					
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	11	175.0%	-8.3%	-42.1%	266.7%	10.0%	175.0%
Dollar Volume	\$7,191,900	264.2%	-10.2%	-39.0%	506.9%	161.1%	631.3%
New Listings	33	83.3%	120.0%	50.0%	106.3%	94.1%	10.0%
Active Listings	81	72.3%	523.1%	252.2%	224.0%	376.5%	-11.0%
Sales to New Listings Ratio ¹	33.3	22.2	80.0	86.4	18.8	58.8	13.3
Months of Inventory ²	7.4	11.8	1.1	1.2	8.3	1.7	22.8
Average Price	\$653,809	32.4%	-2.0%	5.4%	65.5%	137.4%	165.9%
Median Price	\$640,000	48.8%	1.6%	13.1%	45.5%	143.8%	166.9%
Sale to List Price Ratio ³	96.6	96.5	105.5	110.1	98.6	100.3	97.2
Median Days on Market	38.0	15.5	7.0	7.0	22.0	17.5	107.5

		Compared to [®]					
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	23	76.9%	-20.7%	-30.3%	130.0%	-32.4%	27.8%
Dollar Volume	\$13,829,300	73.3%	-31.7%	-29.8%	216.0%	28.0%	299.6%
New Listings	82	57.7%	115.8%	95.2%	215.4%	100.0%	5.1%
Active Listings ^⁴	83	115.5%	733.3%	284.6%	420.8%	525.0%	2.9%
Sales to New Listings Ratio $^{\circ}$	28.0	25.0	76.3	78.6	38.5	82.9	23.1
Months of Inventory	10.9	8.9	1.0	2.0	4.8	1.2	13.5
Average Price	\$601,274	-2.0%	-13.9%	0.7%	37.4%	89.2%	212.7%
Median Price	\$569,900	17.5%	-0.2%	1.9%	59.4%	98.6%	205.6%
Sale to List Price Ratio ⁷	96.6	95.7	109.5	106.9	96.9	101.2	95.9
Median Days on Market	38.0	27.0	7.0	10.0	64.5	17.0	60.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

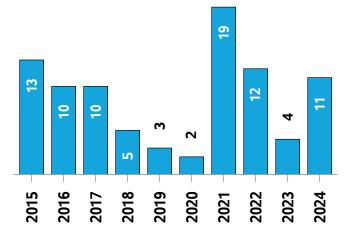
⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

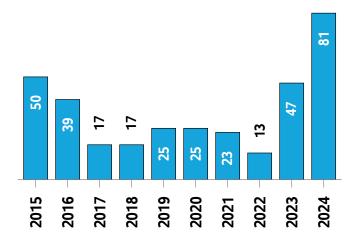




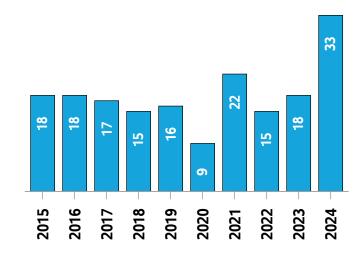
Sales Activity (March only)



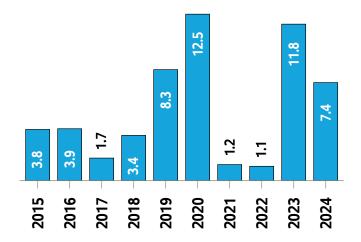
Active Listings (March only)



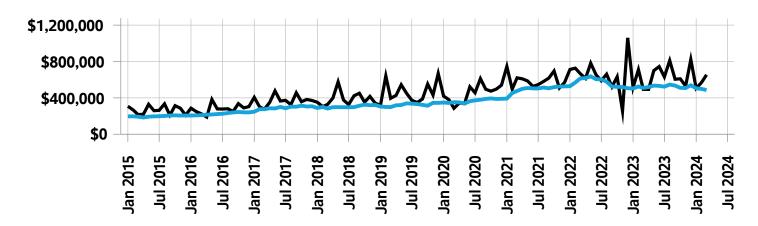
New Listings (March only)



Months of Inventory (March only)



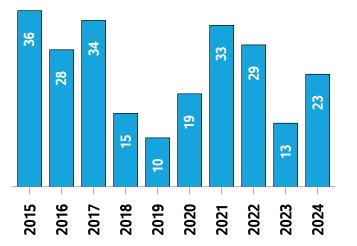
MLS® HPI Apartment Benchmark Price and Average Price



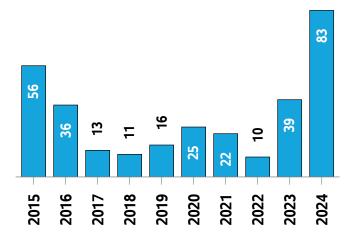




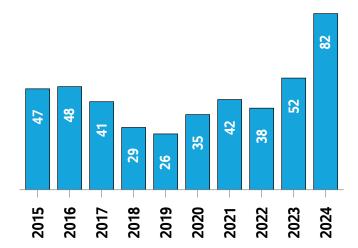
Sales Activity (March Year-to-date)



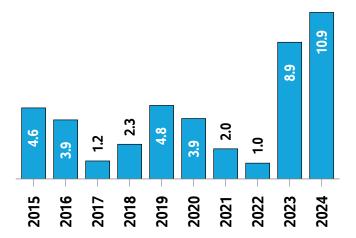
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



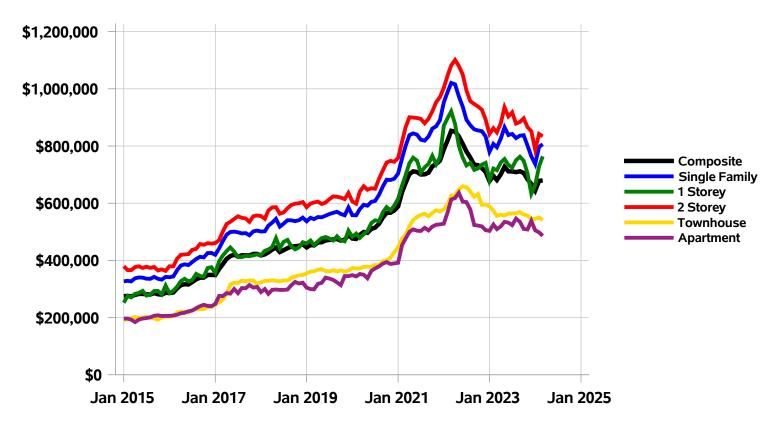
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





	MLS [®] Home Price Index Benchmark Price										
			percentage change vs.								
Benchmark Type:	March 2024	1 month ago	I month ago ago ago ago 3 years ago 5 years ag								
Composite	\$679,700	0.2	1.8	-4.5	-0.2	1.5	50.3				
Single Family	\$806,500	1.2	5.5	-3.6	1.4	0.9	48.1				
One Storey	\$764,100	4.9	20.7	0.2	6.8	9.6	68.4				
Two Storey	\$834,000	-1.0	-2.1	-5.7	-1.6	-3.6	38.4				
Townhouse	\$541,200	-1.6	-0.8	-4.9	-2.6	10.7	49.5				
Apartment	\$486,000	-2.4	-9.7	-9.1	-4.6	2.1	62.7				

MLS[®] HPI Benchmark Price





COLLINGWOOD MLS® HPI Benchmark Descriptions



Composite 🏫 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1291
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Wastewater Disposal	Municipal sewers

Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1477
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6364
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



COLLINGWOOD MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1197
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7125
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1705
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5903
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



COLLINGWOOD MLS® HPI Benchmark Descriptions



Townhouse 🗰

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1241
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Wastewater Disposal	Municipal sewers

Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1030
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Wastewater Disposal	Municipal sewers



GREY HIGHLANDS MLS® Residential Market Activity



		Compared to [°]					
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	8	-11.1%	-20.0%	-60.0%	-11.1%	-38.5%	-63.6%
Dollar Volume	\$7,848,000	17.5%	-8.0%	-51.7%	108.7%	52.2%	21.7%
New Listings	29	123.1%	7.4%	16.0%	52.6%	81.3%	-12.1%
Active Listings	67	67.5%	179.2%	252.6%	55.8%	39.6%	-55.6%
Sales to New Listings Ratio ¹	27.6	69.2	37.0	80.0	47.4	81.3	66.7
Months of Inventory ²	8.4	4.4	2.4	1.0	4.8	3.7	6.9
Average Price	\$981,000	32.2%	14.9%	20.7%	134.8%	147.4%	234.6%
Median Price	\$953,000	36.9%	15.2%	19.5%	157.6%	178.7%	220.9%
Sale to List Price Ratio ³	93.1	95.6	102.8	103.9	99.3	97.6	95.2
Median Days on Market	92.5	56.0	9.0	12.0	25.0	89.0	96.5

		Compared to [®]					
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	20	-16.7%	-37.5%	-59.2%	-4.8%	-39.4%	-56.5%
Dollar Volume	\$19,933,500	4.7%	-31.3%	-52.1%	112.0%	32.0%	39.0%
New Listings	60	27.7%	20.0%	9.1%	42.9%	81.8%	-42.3%
Active Listings ^⁴	58	41.8%	268.1%	276.1%	57.3%	19.3%	-62.7%
Sales to New Listings Ratio $^{\circ}$	33.3	51.1	64.0	89.1	50.0	100.0	44.2
Months of Inventory	8.7	5.1	1.5	0.9	5.2	4.4	10.1
Average Price	\$996,675	25.6%	9.8%	17.3%	122.6%	117.8%	219.7%
Median Price	\$900,000	26.7%	9.4%	16.9%	123.9%	163.2%	230.9%
Sale to List Price Ratio ⁷	94.7	93.0	102.3	105.7	98.9	97.0	94.3
Median Days on Market	76.5	77.5	18.0	12.0	24.0	89.0	143.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

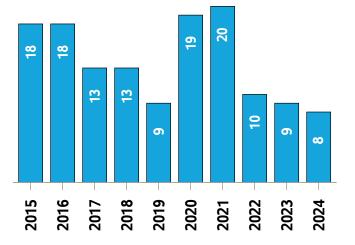
⁷ Sale price / list price * 100; average for all homes sold so far this year.



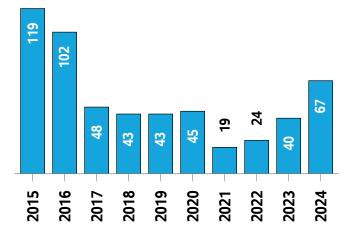
GREY HIGHLANDS MLS® Residential Market Activity



Sales Activity (March only)

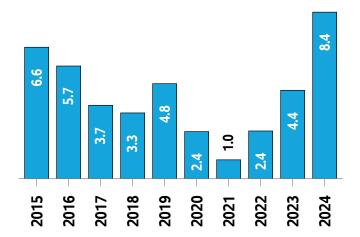


Active Listings (March only)

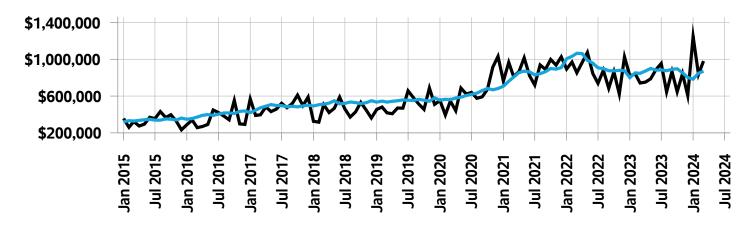


Months of Inventory (March only)

New Listings (March only)



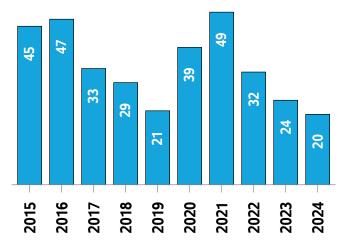
MLS® HPI Composite Benchmark Price and Average Price



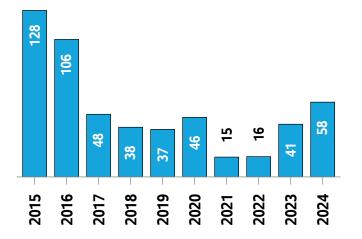




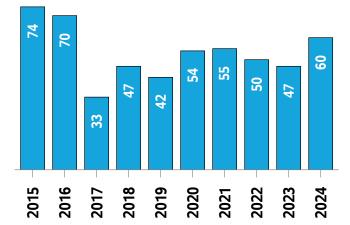
Sales Activity (March Year-to-date)



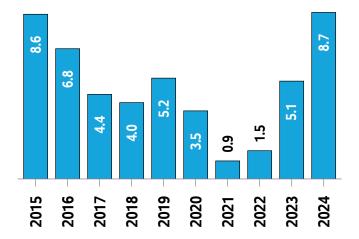
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



GREY HIGHLANDS MLS® Waterfront Market Activity



		Compared to [°]					
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	1		_				—
Dollar Volume	\$1,435,000	_	_	_	_	_	—
New Listings	3		-40.0%	0.0%	200.0%	200.0%	-25.0%
Active Listings	7	0.0%	75.0%	16.7%	16.7%	75.0%	-65.0%
Sales to New Listings Ratio ¹	33.3						_
Months of Inventory ²	7.0						_
Average Price	\$1,435,000	—	—				—
Median Price	\$1,435,000	—	_				—
Sale to List Price Ratio ³	89.7						_
Median Days on Market	171.0	_	_			_	_

		Compared to [®]					
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	4	100.0%	100.0%	33.3%	300.0%	300.0%	_
Dollar Volume	\$7,490,100	228.5%	284.1%	40.8%	970.0%	933.1%	—
New Listings	4	-33.3%	-33.3%	-42.9%	33.3%	300.0%	-55.6%
Active Listings ⁴	8	14.3%	100.0%	118.2%	50.0%	140.0%	-55.6%
Sales to New Listings Ratio 5	100.0	33.3	33.3	42.9	33.3	100.0	—
Months of Inventory	6.0	10.5	6.0	3.7	16.0	10.0	—
Average Price	\$1,872,525	64.3%	92.1%	5.6%	167.5%	158.3%	—
Median Price	\$1,797,550	57.7%	84.4%	7.3%	156.8%	147.9%	—
Sale to List Price Ratio ⁷	93.1	89.8	96.0	101.3	93.3	104.3	_
Median Days on Market	115.5	75.5	70.5	21.0	56.0	30.0	_

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

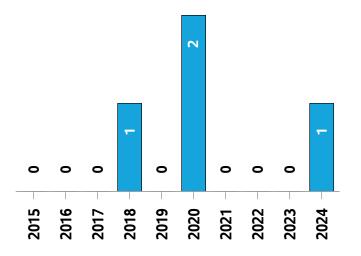
⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

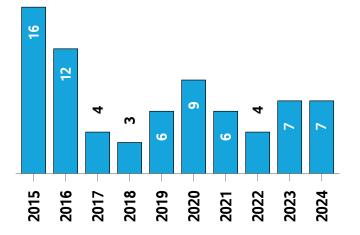


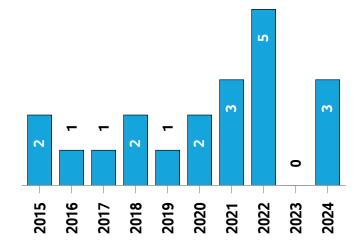


Sales Activity (March only)



Active Listings (March only)



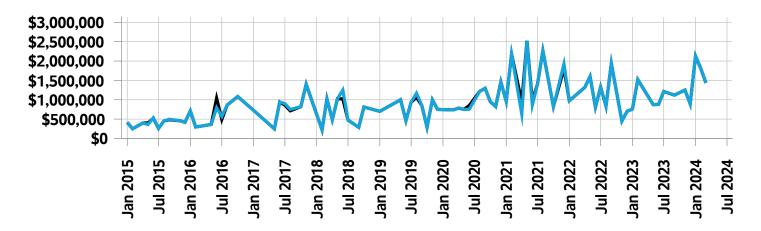


New Listings (March only)

Months of Inventory (March only)



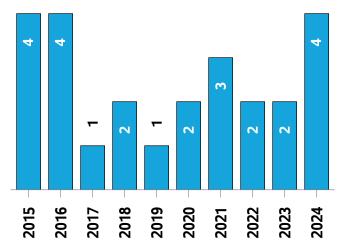
Average Price and Median Price



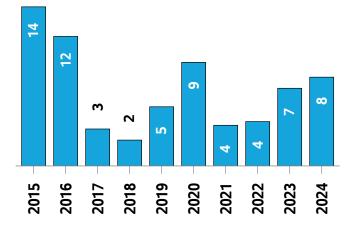




Sales Activity (March Year-to-date)

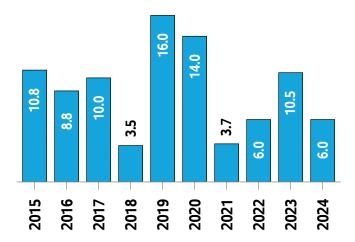


Active Listings ¹(March Year-to-date)



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Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

New Listings (March Year-to-date)



GREY HIGHLANDS MLS® Non-Waterfront Market Activity



		Compared to [°]					
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	7	-22.2%	-30.0%	-65.0%	-22.2%	-46.2%	-68.2%
Dollar Volume	\$6,413,000	-4.0%	-24.9%	-60.5%	70.5%	24.4%	-0.6%
New Listings	26	100.0%	18.2%	18.2%	44.4%	73.3%	-10.3%
Active Listings	60	81.8%	200.0%	361.5%	62.2%	36.4%	-54.2%
Sales to New Listings Ratio ¹	26.9	69.2	45.5	90.9	50.0	86.7	75.9
Months of Inventory ²	8.6	3.7	2.0	0.7	4.1	3.4	6.0
Average Price	\$916,143	23.5%	7.3%	12.7%	119.2%	131.0%	212.5%
Median Price	\$940,000	35.1%	13.6%	17.9%	154.1%	174.9%	216.5%
Sale to List Price Ratio ³	93.6	95.6	102.8	103.9	99.3	97.6	95.2
Median Days on Market	89.0	56.0	9.0	12.0	25.0	89.0	96.5

		Compared to °					
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	16	-27.3%	-46.7%	-65.2%	-20.0%	-50.0%	-65.2%
Dollar Volume	\$12,443,400	-25.8%	-54.1%	-65.7%	43.0%	-13.4%	-13.2%
New Listings	56	36.6%	27.3%	16.7%	43.6%	75.0%	-41.1%
Active Listings ⁴	50	47.5%	246.5%	325.7%	58.5%	10.4%	-63.7%
Sales to New Listings Ratio 5	28.6	53.7	68.2	95.8	51.3	100.0	48.4
Months of Inventory	9.3	4.6	1.4	0.8	4.7	4.2	8.9
Average Price	\$777,713	2.1%	-13.9%	-1.5%	78.7%	73.1%	149.4%
Median Price	\$699,500	1.9%	-15.0%	-5.2%	79.8%	106.6%	157.2%
Sale to List Price Ratio ⁷	95.1	93.3	102.8	106.0	99.1	96.8	94.3
Median Days on Market	76.5	77.5	18.0	11.5	21.0	91.5	143.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

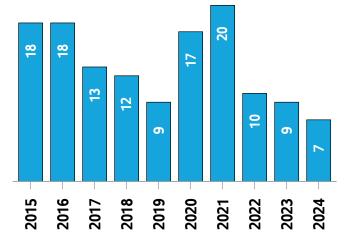
⁷ Sale price / list price * 100; average for all homes sold so far this year.



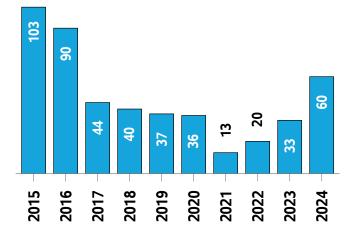
GREY HIGHLANDS MLS® Non-Waterfront Market Activity



Sales Activity (March only)



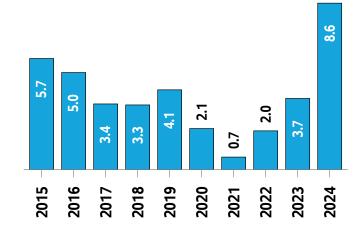
Active Listings (March only)



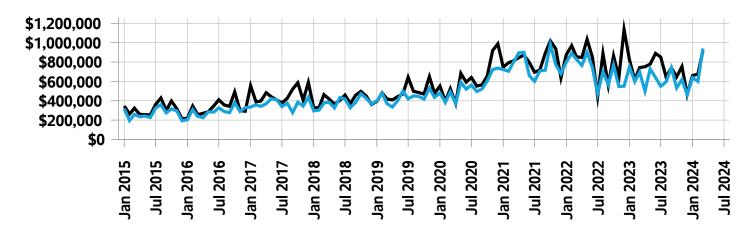
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New Listings (March only)

Months of Inventory (March only)



Average Price and Median Price

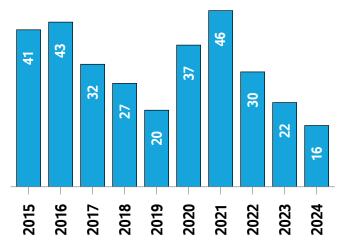




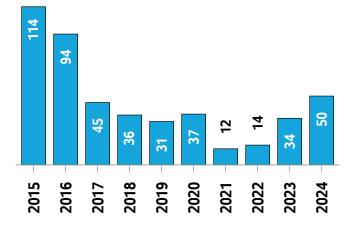
GREY HIGHLANDS MLS® Non-Waterfront Market Activity



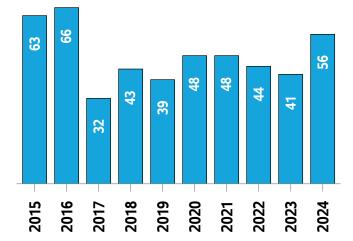
Sales Activity (March Year-to-date)



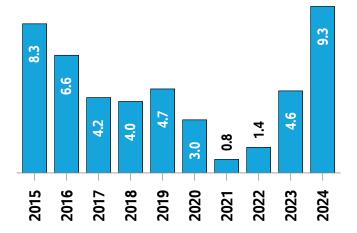
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



GREY HIGHLANDS MLS® Single Family Market Activity



			Compared to [°]						
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014		
Sales Activity	6	-33.3%	-25.0%	-68.4%	-33.3%	-53.8%	-72.7%		
Dollar Volume	\$6,816,000	2.1%	-3.5%	-55.8%	81.2%	32.2%	5.7%		
New Listings	23	109.1%	21.1%	-4.2%	21.1%	43.8%	-28.1%		
Active Listings	58	61.1%	205.3%	205.3%	38.1%	20.8%	-60.5%		
Sales to New Listings Ratio ¹	26.1	81.8	42.1	79.2	47.4	81.3	68.8		
Months of Inventory ²	9.7	4.0	2.4	1.0	4.7	3.7	6.7		
Average Price	\$1,136,000	53.1%	28.6%	39.9%	171.8%	186.5%	287.4%		
Median Price	\$1,155,500	66.0%	28.7%	45.3%	212.3%	237.9%	289.1%		
Sale to List Price Ratio ³	92.1	95.6	103.5	103.6	99.3	97.6	95.2		
Median Days on Market	98.5	56.0	14.0	12.0	25.0	89.0	96.5		

		Compared to [®]					
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	17	-26.1%	-43.3%	-64.6%	-19.0%	-46.9%	-63.0%
Dollar Volume	\$18,391,600	-0.8%	-33.3%	-54.9%	95.6%	22.5%	28.2%
New Listings	49	14.0%	19.5%	-9.3%	16.7%	48.5%	-52.0%
Active Listings ⁴	51	35.1%	275.6%	234.8%	43.9%	6.2%	-66.0%
Sales to New Listings Ratio 5	34.7	53.5	73.2	88.9	50.0	97.0	45.1
Months of Inventory	9.1	5.0	1.4	1.0	5.1	4.5	9.8
Average Price	\$1,081,859	34.2%	17.7%	27.3%	141.6%	130.5%	247.0%
Median Price	\$966,000	33.2%	12.3%	27.1%	140.3%	179.2%	255.1%
Sale to List Price Ratio ⁷	94.3	92.7	102.5	105.6	98.9	97.4	94.3
Median Days on Market	91.0	93.0	20.5	12.0	24.0	88.5	143.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

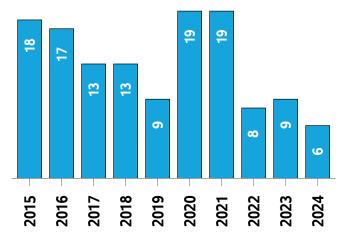
⁷ Sale price / list price * 100; average for all homes sold so far this year.



GREY HIGHLANDS MLS® Single Family Market Activity

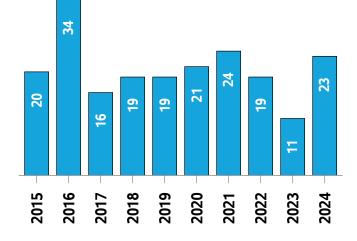


Sales Activity (March only)

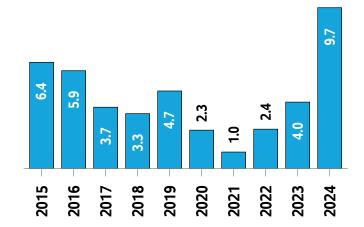


Active Listings (March only)

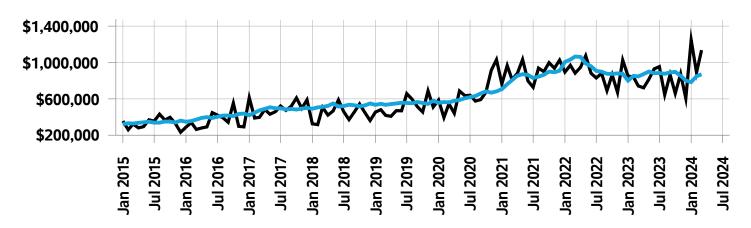




Months of Inventory (March only)



MLS® HPI Single Family Benchmark Price and Average Price

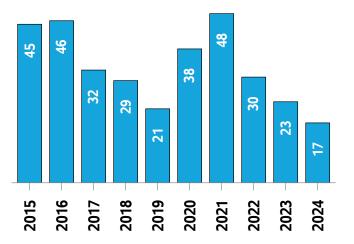




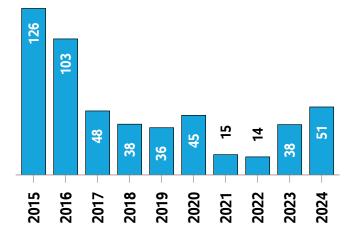




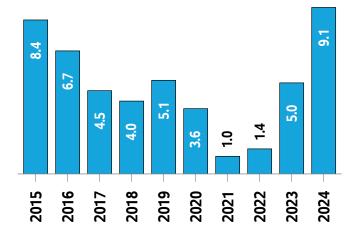
Sales Activity (March Year-to-date)



Active Listings ¹(March Year-to-date)



Months of Inventory ²(March Year-to-date)



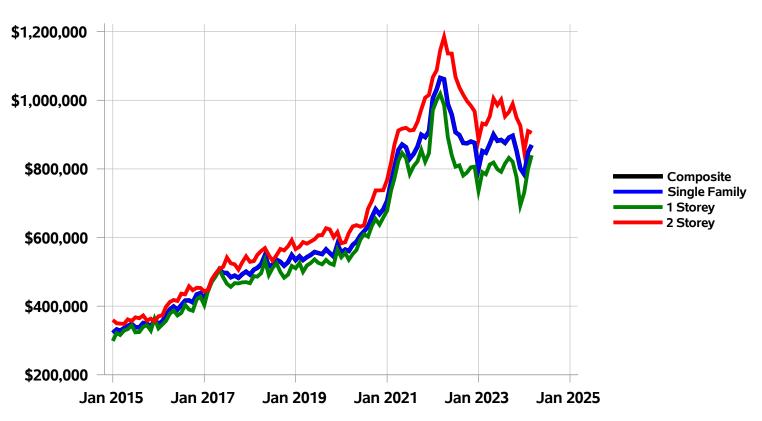
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

New Listings (March Year-to-date)





	MLS [®] Home Price Index Benchmark Price										
			percentage change vs.								
Benchmark Type:	March 2024	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago				
Composite	\$869,700	2.5	8.5	-2.4	2.7	8.0	62.7				
Single Family	\$869,700	2.5	8.5	-2.4	2.7	8.0	62.7				
One Storey	\$839,800	5.0	21.1	0.9	7.1	8.6	68.0				
Two Storey	\$905,200	-0.6	-2.3	-6.3	-2.6	3.8	54.3				



MLS[®] HPI Benchmark Price



GREY HIGHLANDS MLS® HPI Benchmark Descriptions



Composite 🏫 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1447
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1447
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	71681
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



GREY HIGHLANDS MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1315
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	52774
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1732
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	122376
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



MEAFORD (MUNI) MLS® Residential Market Activity



			Compared to °						
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014		
Sales Activity	12	20.0%	-25.0%	-42.9%	-20.0%	-50.0%	0.0%		
Dollar Volume	\$7,337,000	6.8%	-50.2%	-67.9%	0.7%	-7.5%	107.7%		
New Listings	44	37.5%	51.7%	57.1%	100.0%	22.2%	4.8%		
Active Listings	102	72.9%	292.3%	363.6%	168.4%	108.2%	-29.2%		
Sales to New Listings Ratio ¹	27.3	31.3	55.2	75.0	68.2	66.7	28.6		
Months of Inventory ²	8.5	5.9	1.6	1.0	2.5	2.0	12.0		
Average Price	\$611,417	-11.0%	-33.5%	-43.8%	25.9%	84.9%	107.7%		
Median Price	\$525,000	-15.9%	-29.5%	-38.9%	41.9%	75.0%	107.9%		
Sale to List Price Ratio ³	90.7	97.5	104.5	104.3	98.7	100.0	96.1		
Median Days on Market	26.0	29.0	11.0	13.0	27.0	20.5	121.5		

		Compared to [°]					
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	29	16.0%	-23.7%	-34.1%	-6.5%	-35.6%	3.6%
Dollar Volume	\$21,190,500	19.6%	-38.2%	-45.9%	50.1%	25.4%	121.5%
New Listings	94	28.8%	62.1%	62.1%	100.0%	27.0%	-1.1%
Active Listings ^⁴	89	85.4%	376.8%	337.7%	140.5%	105.4%	-30.1%
Sales to New Listings Ratio 5	30.9	34.2	65.5	75.9	66.0	60.8	29.5
Months of Inventory	9.2	5.8	1.5	1.4	3.6	2.9	13.6
Average Price	\$730,707	3.1%	-19.1%	-18.0%	60.5%	94.6%	113.9%
Median Price	\$595,000	-8.5%	-25.7%	-17.9%	63.0%	69.5%	124.5%
Sale to List Price Ratio ⁷	94.2	95.3	105.0	103.0	95.6	98.5	95.1
Median Days on Market	38.0	33.0	11.0	14.0	36.0	22.0	128.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.



MEAFORD (MUNI) MLS® Residential Market Activity

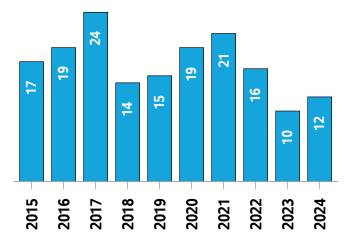
2015



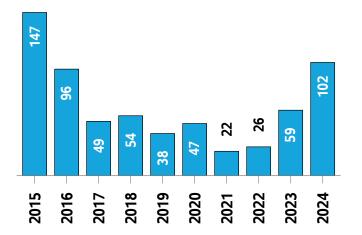
44

2024

Sales Activity (March only)



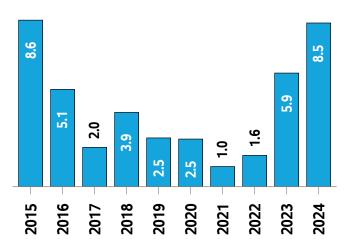
Active Listings (March only)



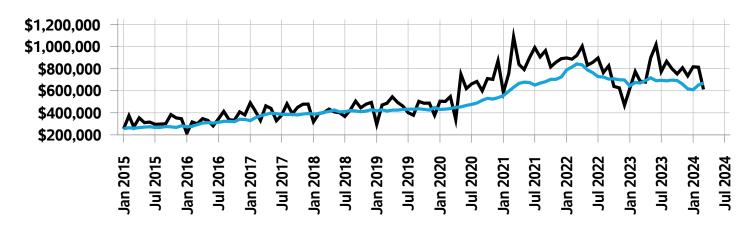
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22

New Listings (March only)



MLS® HPI Composite Benchmark Price and Average Price



2016 2017 2018 2019 2020 2021 2021 2022 2023

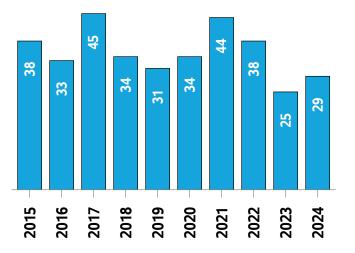
Months of Inventory (March only)



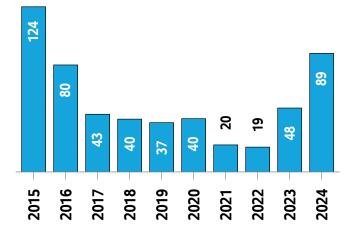
MEAFORD (MUNI) MLS® Residential Market Activity



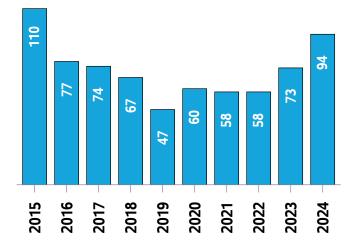
Sales Activity (March Year-to-date)



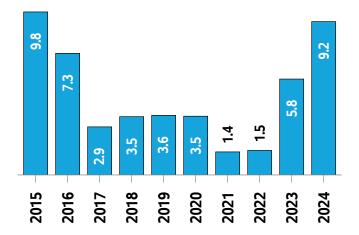
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



MEAFORD (MUNI) MLS® Waterfront Market Activity



		Compared to °							
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014		
Sales Activity	2	0.0%	100.0%	-50.0%	0.0%	100.0%	-33.3%		
Dollar Volume	\$1,960,000	15.3%	62.8%	-62.5%	-9.3%	645.2%	48.4%		
New Listings	1	-50.0%	-50.0%	-75.0%	0.0%	-80.0%	-75.0%		
Active Listings	5	0.0%	400.0%	400.0%	66.7%	-44.4%	-70.6%		
Sales to New Listings Ratio ¹	200.0	100.0	50.0	100.0	200.0	20.0	75.0		
Months of Inventory ²	2.5	2.5	1.0	0.3	1.5	9.0	5.7		
Average Price	\$980,000	15.3%	-18.6%	-25.0%	-9.3%	272.6%	122.6%		
Median Price	\$980,000	15.3%	-18.6%	-26.0%	-9.3%	272.6%	86.7%		
Sale to List Price Ratio ³	98.0	92.3	121.6	112.1	88.0	97.4	92.8		
Median Days on Market	52.0	126.5	7.0	6.5	110.0	15.0	235.0		

		Compared to [®]						
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014	
Sales Activity	4	33.3%	300.0%	-20.0%	100.0%	300.0%	-33.3%	
Dollar Volume	\$7,139,000	191.4%	492.9%	-11.0%	230.4%	2,614.4%	99.1%	
New Listings	5	0.0%	150.0%	0.0%	150.0%	-37.5%	-50.0%	
Active Listings ⁴	7	53.8%	566.7%	566.7%	100.0%	5.3%	-61.5%	
Sales to New Listings Ratio 5	80.0	60.0	50.0	100.0	100.0	12.5	60.0	
Months of Inventory	5.0	4.3	3.0	0.6	5.0	19.0	8.7	
Average Price	\$1,784,750	118.5%	48.2%	11.2%	65.2%	578.6%	198.6%	
Median Price	\$1,962,000	145.3%	63.0%	29.2%	81.6%	646.0%	265.0%	
Sale to List Price Ratio ⁷	96.0	92.8	121.6	108.7	88.0	97.4	90.6	
Median Days on Market	34.5	107.0	7.0	7.0	110.0	15.0	190.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

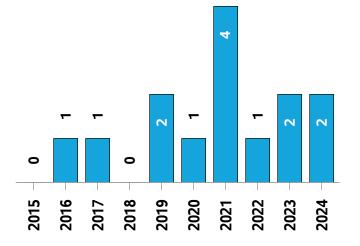
⁷ Sale price / list price * 100; average for all homes sold so far this year.



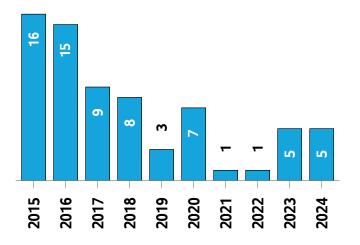
MEAFORD (MUNI) MLS® Waterfront Market Activity



Sales Activity (March only)



Active Listings (March only)



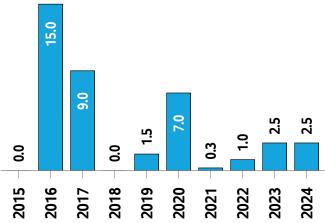
New Listings (March only)

4

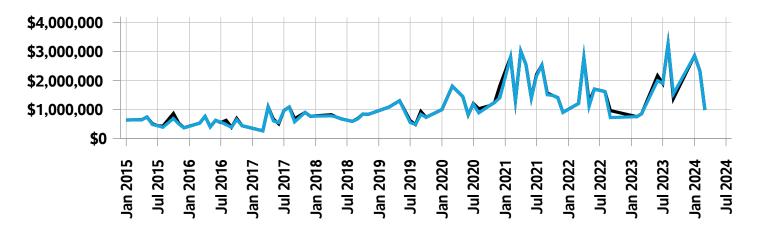
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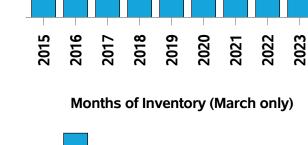
2024

4



Average Price and Median Price





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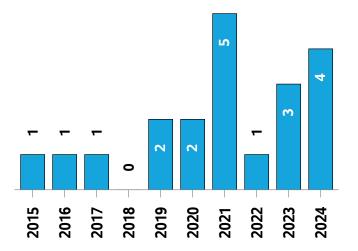
4



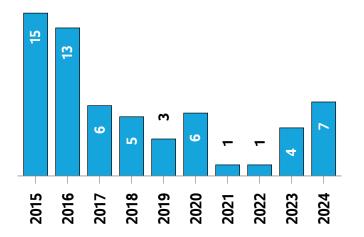
MEAFORD (MUNI) MLS® Waterfront Market Activity



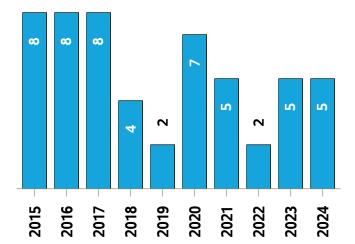
Sales Activity (March Year-to-date)



Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



MEAFORD (MUNI) MLS® Non-Waterfront Market Activity



		Compared to °							
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014		
Sales Activity	10	25.0%	-33.3%	-41.2%	-23.1%	-56.5%	11.1%		
Dollar Volume	\$5,377,000	4.0%	-60.2%	-69.5%	4.9%	-29.9%	143.1%		
New Listings	43	43.3%	59.3%	79.2%	104.8%	38.7%	13.2%		
Active Listings	97	79.6%	288.0%	361.9%	177.1%	142.5%	-23.6%		
Sales to New Listings Ratio ¹	23.3	26.7	55.6	70.8	61.9	74.2	23.7		
Months of Inventory ²	9.7	6.8	1.7	1.2	2.7	1.7	14.1		
Average Price	\$537,700	-16.8%	-40.3%	-48.2%	36.4%	61.2%	118.8%		
Median Price	\$525,000	-10.7%	-25.5%	-34.3%	43.8%	75.0%	122.0%		
Sale to List Price Ratio ³	89.2	98.8	103.4	102.5	100.3	100.1	97.1		
Median Days on Market	26.0	19.5	11.0	14.0	13.0	21.0	110.0		

		Compared to ^a						
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014	
Sales Activity	25	13.6%	-32.4%	-35.9%	-13.8%	-43.2%	13.6%	
Dollar Volume	\$14,051,500	-8.0%	-57.6%	-54.9%	17.6%	-15.5%	135.0%	
New Listings	89	30.9%	58.9%	67.9%	97.8%	34.8%	4.7%	
Active Listings ⁴	82	88.5%	349.1%	325.9%	144.6%	122.5%	-25.2%	
Sales to New Listings Ratio 5	28.1	32.4	66.1	73.6	64.4	66.7	25.9	
Months of Inventory	9.9	6.0	1.5	1.5	3.5	2.5	15.0	
Average Price	\$562,060	-19.0%	-37.2%	-29.7%	36.4%	48.7%	106.8%	
Median Price	\$570,000	-11.6%	-28.4%	-19.7%	58.1%	58.3%	130.1%	
Sale to List Price Ratio ⁷	93.9	95.6	104.6	102.2	96.1	98.6	96.3	
Median Days on Market	38.0	29.0	11.0	14.0	33.0	22.5	125.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

 2 Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

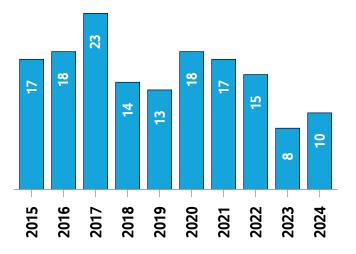
⁷ Sale price / list price * 100; average for all homes sold so far this year.



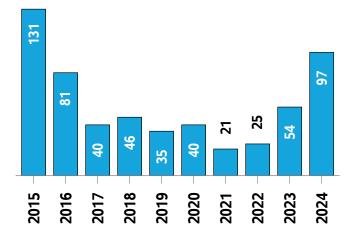
MEAFORD (MUNI) MLS® Non-Waterfront Market Activity



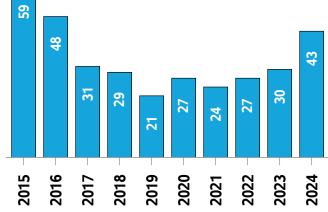
Sales Activity (March only)



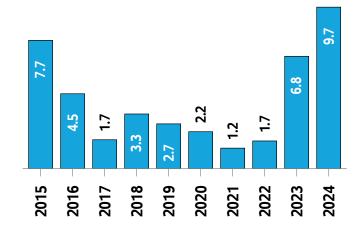
Active Listings (March only)



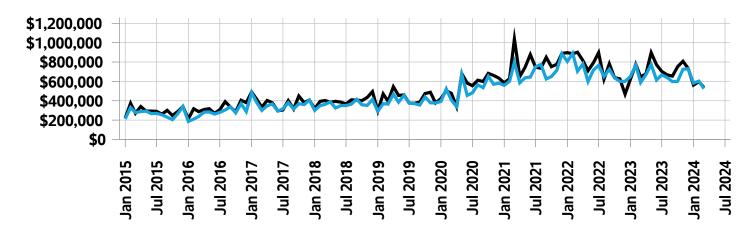
New Listings (March only)



Months of Inventory (March only)



Average Price and Median Price

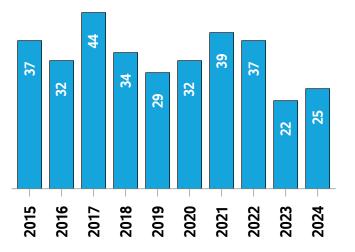




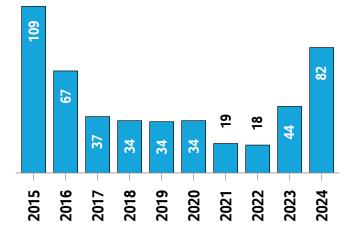
MEAFORD (MUNI) MLS® Non-Waterfront Market Activity



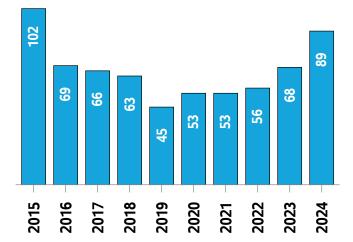
Sales Activity (March Year-to-date)



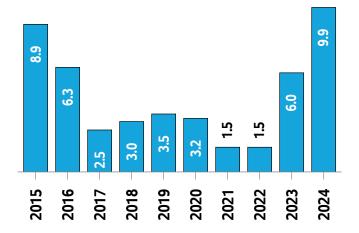
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



MEAFORD (MUNI) MLS® Single Family Market Activity



		Compared to °							
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014		
Sales Activity	11	37.5%	22.2%	-42.1%	-26.7%	-47.6%	10.0%		
Dollar Volume	\$6,962,000	24.6%	-30.8%	-68.8%	-4.5%	-3.3%	124.3%		
New Listings	37	37.0%	42.3%	42.3%	68.2%	27.6%	-11.9%		
Active Listings	90	87.5%	260.0%	400.0%	136.8%	104.5%	-32.3%		
Sales to New Listings Ratio ¹	29.7	29.6	34.6	73.1	68.2	72.4	23.8		
Months of Inventory ²	8.2	6.0	2.8	0.9	2.5	2.1	13.3		
Average Price	\$632,909	-9.4%	-43.4%	-46.1%	30.3%	84.5%	103.9%		
Median Price	\$560,000	-10.3%	-47.2%	-41.3%	51.4%	84.2%	119.2%		
Sale to List Price Ratio ³	91.3	98.4	102.0	104.4	98.7	100.4	96.2		
Median Days on Market	21.0	26.5	11.0	14.0	27.0	20.0	121.5		

		Compared to [®]						
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014	
Sales Activity	24	14.3%	-20.0%	-38.5%	-20.0%	-40.0%	-7.7%	
Dollar Volume	\$18,723,000	21.2%	-35.5%	-49.7%	35.2%	18.6%	104.9%	
New Listings	79	29.5%	61.2%	54.9%	71.7%	23.4%	-14.1%	
Active Listings ⁴	82	104.2%	390.0%	380.4%	120.7%	100.8%	-28.8%	
Sales to New Listings Ratio 5	30.4	34.4	61.2	76.5	65.2	62.5	28.3	
Months of Inventory	10.2	5.7	1.7	1.3	3.7	3.1	13.2	
Average Price	\$780,125	6.1%	-19.4%	-18.3%	69.0%	97.7%	122.0%	
Median Price	\$612,000	-18.4%	-29.7%	-23.4%	66.5%	60.8%	127.9%	
Sale to List Price Ratio ⁷	93.5	95.0	103.8	102.8	95.5	98.7	95.1	
Median Days on Market	46.0	36.0	13.0	15.0	37.0	22.5	128.5	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a month end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

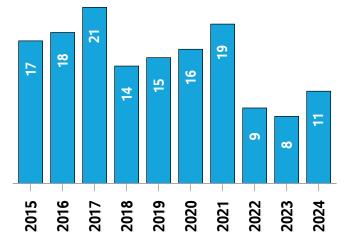
⁷ Sale price / list price * 100; average for all homes sold so far this year.



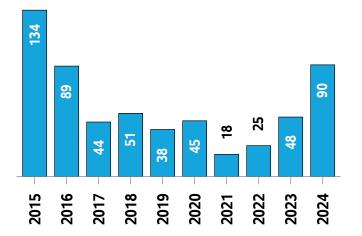
MEAFORD (MUNI) MLS® Single Family Market Activity



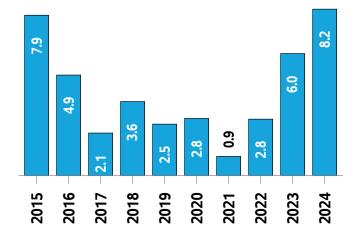
Sales Activity (March only)



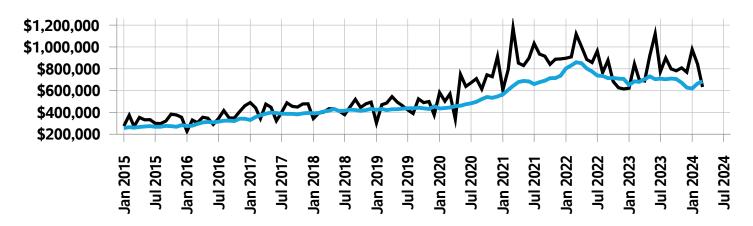
Active Listings (March only)



Months of Inventory (March only)



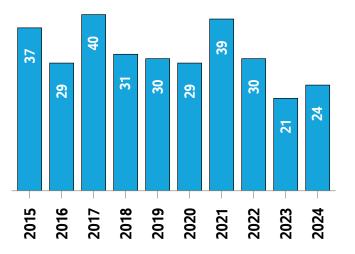
MLS® HPI Single Family Benchmark Price and Average Price



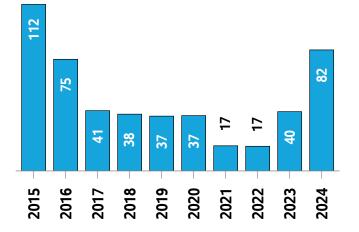




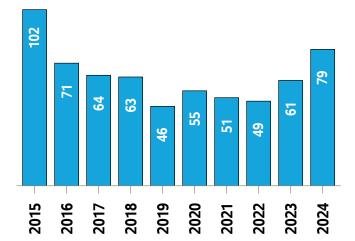
Sales Activity (March Year-to-date)



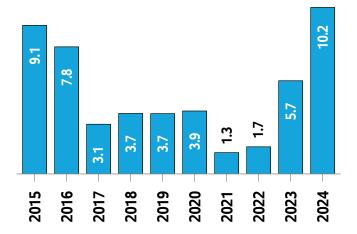
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



MEAFORD (MUNI) MLS® Condo Townhouse Market Activity



		Compared to °							
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014		
Sales Activity	0	-100.0%	-100.0%				_		
Dollar Volume	\$0	-100.0%	-100.0%	_	—	—	—		
New Listings	4	33.3%	100.0%	—	—	100.0%	—		
Active Listings	6	-14.3%	_	500.0%	_	200.0%	20.0%		
Sales to New Listings Ratio ¹	0.0	66.7	100.0	—	—	—	—		
Months of Inventory ²	0.0	3.5	_				—		
Average Price	\$0	-100.0%	-100.0%				—		
Median Price	\$0	-100.0%	-100.0%				—		
Sale to List Price Ratio ³	0.0	94.0	101.5				_		
Median Days on Market	0.0	84.0	8.5	_	_	_	_		

		Compared to [®]							
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014		
Sales Activity	3	0.0%	0.0%	50.0%	200.0%	_	_		
Dollar Volume	\$1,692,500	-12.1%	27.1%	82.5%	533.9%	_	—		
New Listings	8	-11.1%	166.7%	700.0%	700.0%	300.0%	166.7%		
Active Listings ^⁴	3	-33.3%	_	233.3%	_	66.7%	-23.1%		
Sales to New Listings Ratio 5	37.5	33.3	100.0	200.0	100.0	_	—		
Months of Inventory	3.3	5.0	_	1.5	_	_	—		
Average Price	\$564,167	-12.1%	27.1%	21.7%	111.3%	_	—		
Median Price	\$595,000	-7.0%	56.6%	28.3%	122.8%		_		
Sale to List Price Ratio ⁷	99.6	96.8	108.4	106.4	98.9				
Median Days on Market	38.0	22.0	6.0	37.0	11.0	_	_		

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

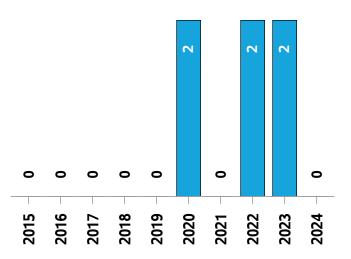
⁷ Sale price / list price * 100; average for all homes sold so far this year.



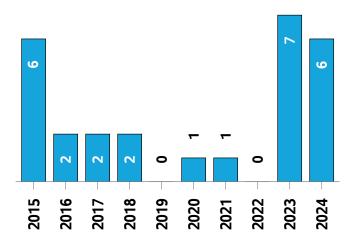
MEAFORD (MUNI) MLS® Condo Townhouse Market Activity



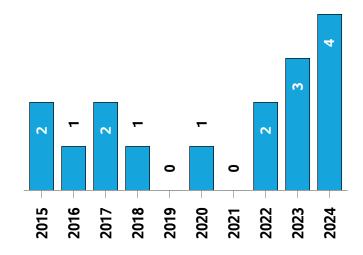
Sales Activity (March only)



Active Listings (March only)



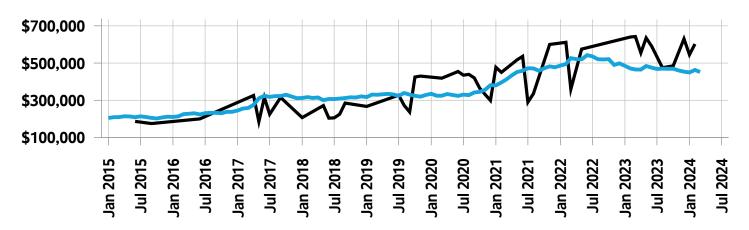
New Listings (March only)



Months of Inventory (March only)



MLS® HPI Townhouse Benchmark Price and Average Price

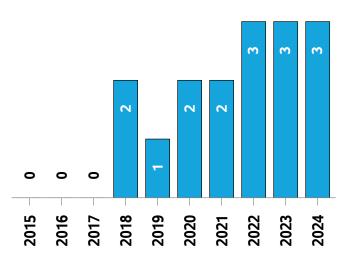




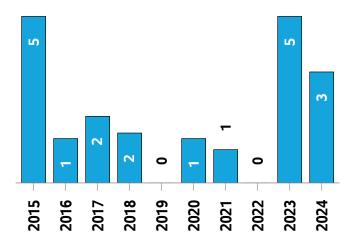
MEAFORD (MUNI) MLS® Condo Townhouse Market Activity

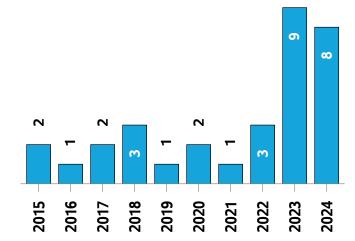


Sales Activity (March Year-to-date)



Active Listings ¹(March Year-to-date)





New Listings (March Year-to-date)

Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





MLS [®] Home Price Index Benchmark Price											
			percentage change vs.								
Benchmark Type:	March 2024	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago				
Composite	\$668,300	2.6	8.4	-4.0	-0.1	5.9	60.5				
Single Family	\$683,400	2.8	9.0	-3.8	0.5	6.4	62.4				
One Storey	\$735,200	6.1	20.9	-0.0	6.6	10.3	68.7				
Two Storey	\$628,600	-0.8	-3.1	-7.9	-5.9	2.3	55.1				
Townhouse	\$451,700	-2.5	-0.5	-3.7	-3.0	9.6	37.0				



MLS[®] HPI Benchmark Price



MEAFORD (MUNI) MLS® HPI Benchmark Descriptions



Composite 🏫 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1409
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1430
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11715
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



MEAFORD (MUNI) MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1258
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12055
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1675
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10893
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers





Townhouse 開

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1188
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers



WASAGA BEACH **MLS® Residential Market Activity**



		Compared to [°]						
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014	
Sales Activity	31	-38.0%	-57.5%	-69.0%	-36.7%	-59.7%	-18.4%	
Dollar Volume	\$21,138,800	-41.9%	-66.1%	-69.1%	-6.0%	-29.7%	107.8%	
New Listings	127	12.4%	4.1%	13.4%	18.7%	32.3%	12.4%	
Active Listings	231	26.2%	208.0%	463.4%	28.3%	230.0%	-14.8%	
Sales to New Listings Ratio ¹	24.4	44.2	59.8	89.3	45.8	80.2	33.6	
Months of Inventory ²	7.5	3.7	1.0	0.4	3.7	0.9	7.1	
Average Price	\$681,897	-6.3%	-20.3%	-0.4%	48.5%	74.7%	154.7%	
Median Price	\$665,000	-3.8%	-21.8%	-3.6%	44.6%	70.5%	136.7%	
Sale to List Price Ratio ³	97.9	96.7	106.5	106.4	97.1	101.4	96.7	
Median Days on Market	46.0	21.5	6.0	6.0	37.0	11.0	64.0	

		Compared to [°]						
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014	
Sales Activity	88	-1.1%	-39.7%	-49.4%	-11.1%	-41.7%	29.4%	
Dollar Volume	\$59,676,577	-7.8%	-52.3%	-48.7%	34.0%	4.7%	222.2%	
New Listings	265	0.0%	18.3%	31.8%	13.2%	44.8%	5.2%	
Active Listings ⁴	192	18.6%	345.7%	408.8%	26.1%	223.0%	-22.4%	
Sales to New Listings Ratio $^{\circ}$	33.2	33.6	65.2	86.6	42.3	82.5	27.0	
Months of Inventory	6.5	5.4	0.9	0.6	4.6	1.2	10.9	
Average Price	\$678,143	-6.7%	-20.8%	1.4%	50.8%	79.6%	149.0%	
Median Price	\$637,500	-9.6%	-25.0%	-5.1%	38.6%	70.0%	130.1%	
Sale to List Price Ratio ⁷	97.2	95.9	108.4	105.2	97.1	100.2	96.7	
Median Days on Market	39.0	21.0	7.0	8.0	43.0	13.0	50.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

 2 Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

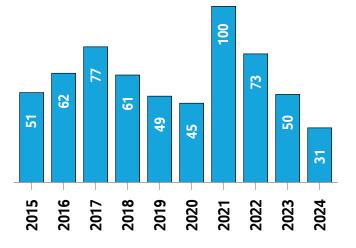
⁷ Sale price / list price * 100; average for all homes sold so far this year.



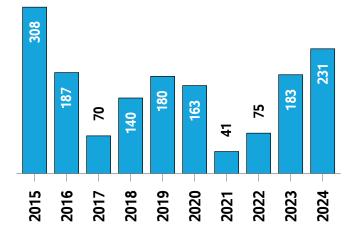
WASAGA BEACH MLS® Residential Market Activity



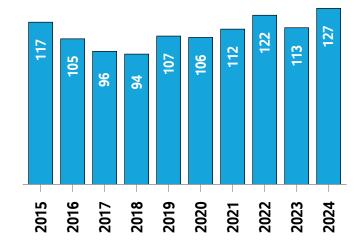
Sales Activity (March only)



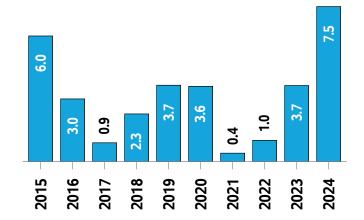
Active Listings (March only)



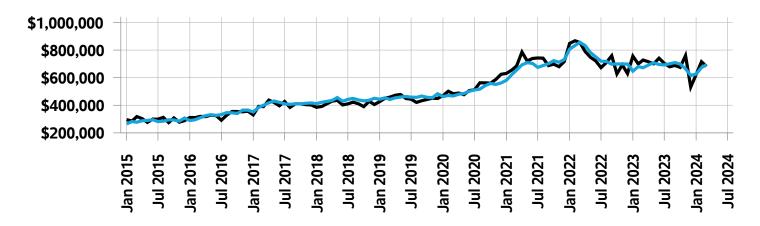
New Listings (March only)



Months of Inventory (March only)



MLS® HPI Composite Benchmark Price and Average Price

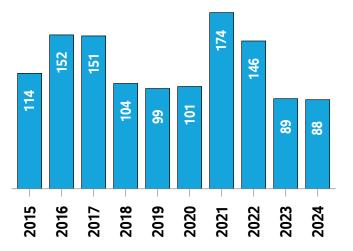




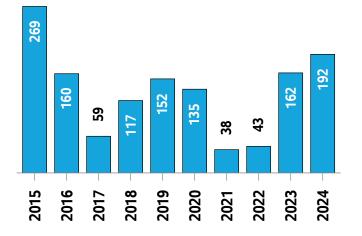
WASAGA BEACH MLS® Residential Market Activity



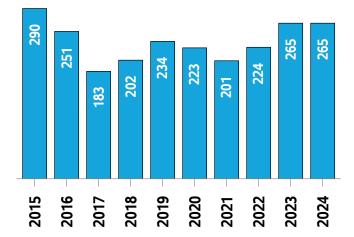
Sales Activity (March Year-to-date)



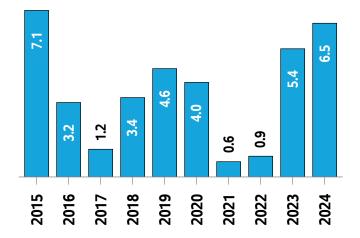
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



WASAGA BEACH MLS® Waterfront Market Activity



		Compared to [°]						
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014	
Sales Activity	2	-50.0%	-50.0%	-66.7%	0.0%	-75.0%	_	
Dollar Volume	\$1,154,900	-76.8%	-71.9%	-77.2%	9.0%	-72.6%	—	
New Listings	14	-12.5%	40.0%	133.3%	-6.7%	7.7%	-26.3%	
Active Listings	34	36.0%	161.5%	385.7%	54.5%	161.5%	-17.1%	
Sales to New Listings Ratio ¹	14.3	25.0	40.0	100.0	13.3	61.5	_	
Months of Inventory ²	17.0	6.3	3.3	1.2	11.0	1.6	—	
Average Price	\$577,450	-53.5%	-43.7%	-31.5%	9.0%	9.7%	—	
Median Price	\$577,450	-48.4%	-45.5%	-34.6%	9.0%	13.6%	—	
Sale to List Price Ratio ³	98.9	93.1	105.5	100.9	96.2	99.4	—	
Median Days on Market	94.5	32.5	6.0	29.5	54.5	9.5	_	

		Compared to [°]						
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014	
Sales Activity	5	0.0%	-58.3%	-61.5%	0.0%	-44.4%	400.0%	
Dollar Volume	\$4,748,900	-16.2%	-62.1%	-55.3%	102.6%	-0.9%	1,450.0%	
New Listings	27	12.5%	17.4%	80.0%	8.0%	42.1%	-20.6%	
Active Listings ⁴	29	53.6%	244.0%	218.5%	91.1%	207.1%	-12.2%	
Sales to New Listings Ratio 5	18.5	20.8	52.2	86.7	20.0	47.4	2.9	
Months of Inventory	17.2	11.2	2.1	2.1	9.0	3.1	98.0	
Average Price	\$949,780	-16.2%	-9.1%	16.3%	102.6%	78.4%	210.0%	
Median Price	\$655,000	-29.6%	-38.4%	-14.4%	37.9%	24.3%	113.8%	
Sale to List Price Ratio ⁷	97.9	93.2	103.0	99.4	95.5	99.3	91.5	
Median Days on Market	56.0	57.0	10.5	41.0	46.0	10.0	114.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

 2 Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

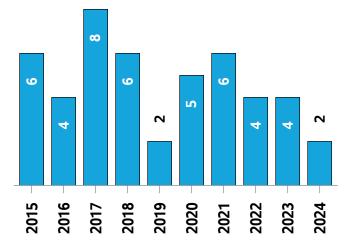
⁷ Sale price / list price * 100; average for all homes sold so far this year.



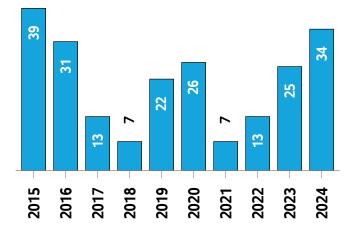
WASAGA BEACH MLS® Waterfront Market Activity



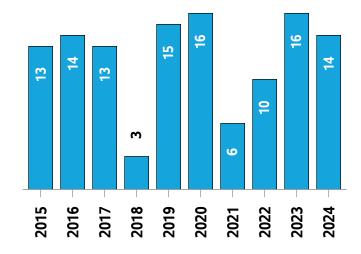
Sales Activity (March only)



Active Listings (March only)



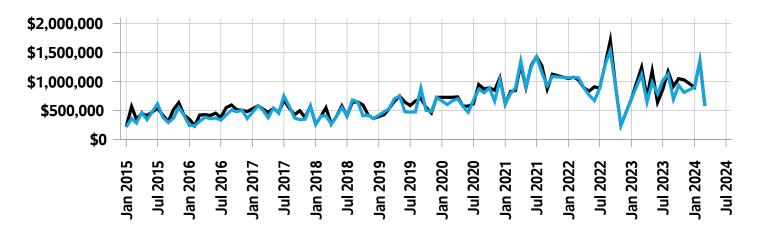
New Listings (March only)



Months of Inventory (March only)



Average Price and Median Price

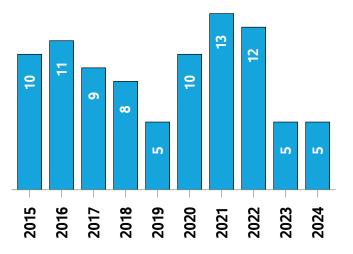




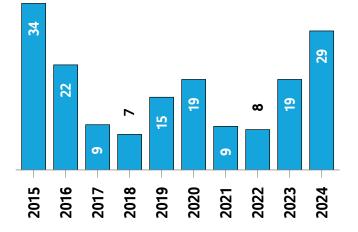
WASAGA BEACH MLS® Waterfront Market Activity



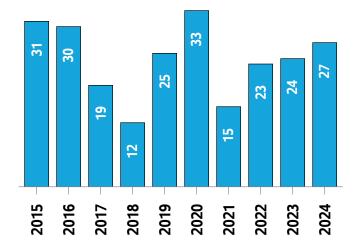
Sales Activity (March Year-to-date)



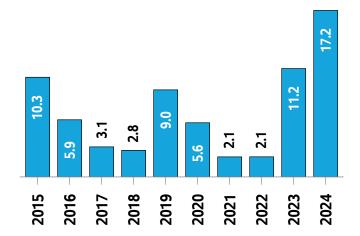
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



WASAGA BEACH MLS® Non-Waterfront Market Activity



		Compared to [®]						
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014	
Sales Activity	29	-37.0%	-58.0%	-69.1%	-38.3%	-58.0%	-23.7%	
Dollar Volume	\$19,983,900	-36.4%	-65.7%	-68.5%	-6.8%	-22.7%	96.5%	
New Listings	113	16.5%	0.9%	6.6%	22.8%	36.1%	20.2%	
Active Listings	197	24.7%	217.7%	479.4%	24.7%	245.6%	-14.3%	
Sales to New Listings Ratio ¹	25.7	47.4	61.6	88.7	51.1	83.1	40.4	
Months of Inventory ²	6.8	3.4	0.9	0.4	3.4	0.8	6.1	
Average Price	\$689,100	0.9%	-18.5%	2.2%	51.1%	84.0%	157.4%	
Median Price	\$725,000	6.4%	-14.7%	7.0%	57.6%	93.3%	158.0%	
Sale to List Price Ratio ³	97.8	97.0	106.6	106.8	97.2	101.6	96.7	
Median Days on Market	44.0	21.5	6.0	6.0	36.0	11.0	64.0	

		Compared to °						
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014	
Sales Activity	83	-1.2%	-38.1%	-48.4%	-11.7%	-41.5%	23.9%	
Dollar Volume	\$54,927,677	-7.0%	-51.2%	-48.0%	30.2%	5.2%	201.6%	
New Listings	238	-1.2%	18.4%	28.0%	13.9%	45.1%	9.2%	
Active Listings ⁴	163	14.0%	370.2%	468.6%	19.0%	226.0%	-24.0%	
Sales to New Listings Ratio 5	34.9	34.9	66.7	86.6	45.0	86.6	30.7	
Months of Inventory	5.9	5.1	0.8	0.5	4.4	1.1	9.6	
Average Price	\$661,779	-5.8%	-21.2%	0.8%	47.5%	80.0%	143.4%	
Median Price	\$635,000	-9.3%	-25.3%	-3.8%	38.8%	70.8%	131.8%	
Sale to List Price Ratio ⁷	97.1	96.1	108.9	105.7	97.2	100.3	96.8	
Median Days on Market	37.0	20.5	6.5	8.0	42.0	13.0	49.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

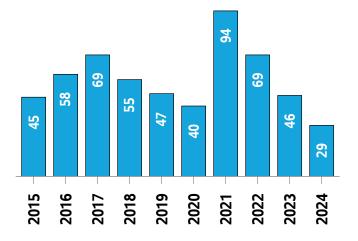
⁷ Sale price / list price * 100; average for all homes sold so far this year.



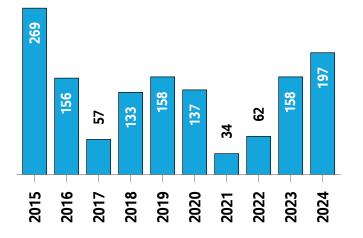
WASAGA BEACH MLS® Non-Waterfront Market Activity



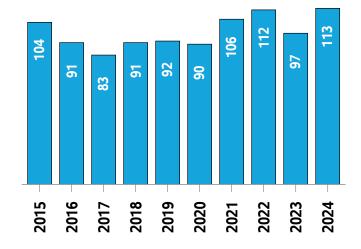
Sales Activity (March only)



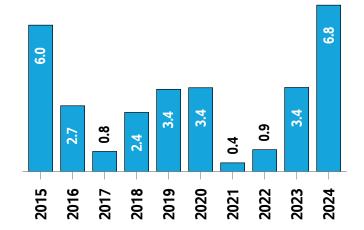
Active Listings (March only)



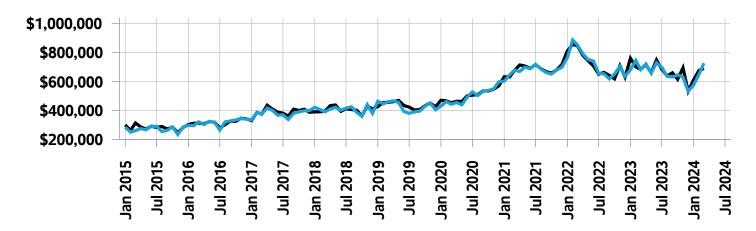
New Listings (March only)



Months of Inventory (March only)



Average Price and Median Price

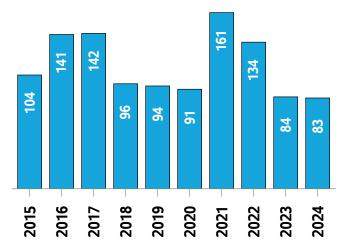




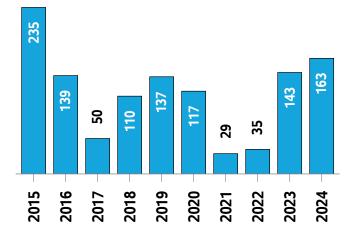
WASAGA BEACH MLS® Non-Waterfront Market Activity



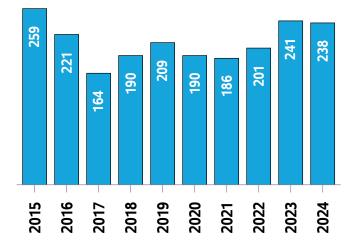
Sales Activity (March Year-to-date)



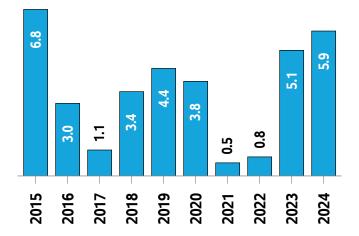
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





		Compared to [*]					
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	24	-29.4%	-56.4%	-68.0%	-45.5%	-58.6%	-29.4%
Dollar Volume	\$17,890,900	-36.2%	-65.3%	-68.1%	-14.1%	-30.1%	84.1%
New Listings	88	12.8%	-9.3%	2.3%	-1.1%	8.6%	-8.3%
Active Listings	155	36.0%	167.2%	369.7%	18.3%	167.2%	-28.2%
Sales to New Listings Ratio ¹	27.3	43.6	56.7	87.2	49.4	71.6	35.4
Months of Inventory ²	6.5	3.4	1.1	0.4	3.0	1.0	6.4
Average Price	\$745,454	-9.6%	-20.5%	-0.2%	57.5%	69.0%	160.8%
Median Price	\$735,000	-0.3%	-20.6%	0.7%	58.6%	76.0%	157.9%
Sale to List Price Ratio ³	98.3	96.6	107.1	107.0	97.0	102.4	96.8
Median Days on Market	45.0	18.0	6.0	6.0	36.5	9.5	60.0

		Compared to [®]					
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	65	-3.0%	-42.0%	-52.2%	-24.4%	-46.3%	6.6%
Dollar Volume	\$48,826,377	-10.1%	-53.1%	-50.2%	20.7%	-1.0%	178.5%
New Listings	195	7.1%	11.4%	21.9%	7.1%	31.8%	-7.6%
Active Listings ⁴	132	32.9%	308.2%	365.9%	18.6%	189.1%	-32.8%
Sales to New Listings Ratio 5	33.3	36.8	64.0	85.0	47.3	81.8	28.9
Months of Inventory	6.1	4.4	0.9	0.6	3.9	1.1	9.7
Average Price	\$751,175	-7.4%	-19.2%	4.3%	59.7%	84.3%	161.4%
Median Price	\$731,000	-1.9%	-20.5%	4.3%	53.1%	87.4%	156.5%
Sale to List Price Ratio ⁷	97.5	96.3	109.2	105.6	97.1	100.6	96.8
Median Days on Market	38.0	18.0	6.0	8.0	42.5	11.0	45.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

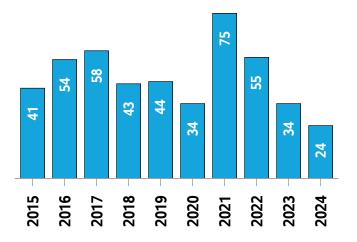
⁷ Sale price / list price * 100; average for all homes sold so far this year.



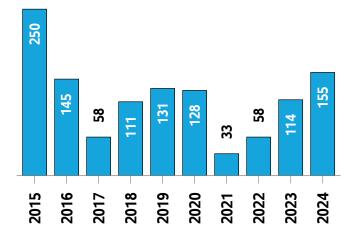
WASAGA BEACH MLS® Single Family Market Activity



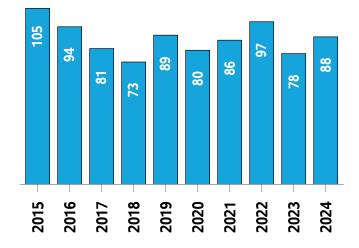
Sales Activity (March only)



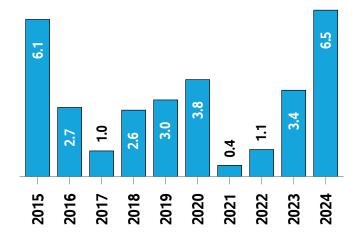
Active Listings (March only)



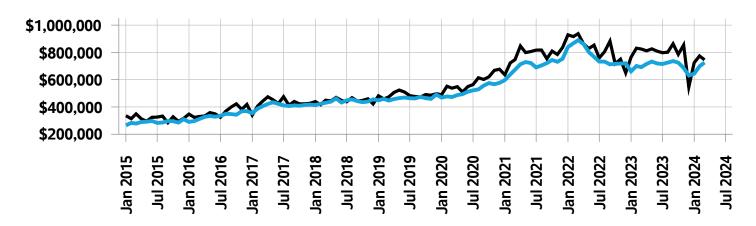
New Listings (March only)



Months of Inventory (March only)



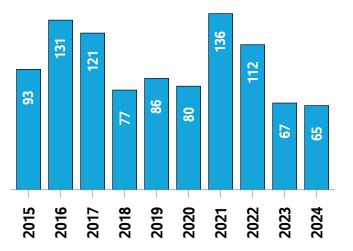
MLS® HPI Single Family Benchmark Price and Average Price



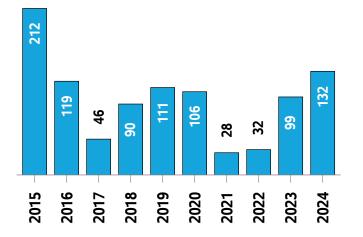




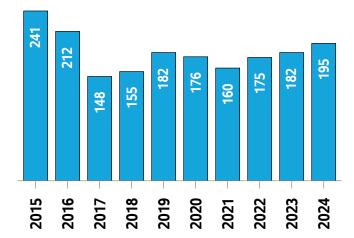
Sales Activity (March Year-to-date)



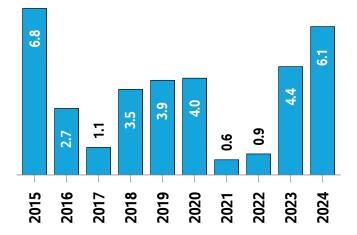
Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



WASAGA BEACH MLS® Condo Townhouse Market Activity



		Compared to [°]					
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	4	-60.0%	-63.6%	-63.6%	0.0%	0.0%	_
Dollar Volume	\$2,503,000	-58.3%	-63.4%	-62.2%	83.8%	100.1%	—
New Listings	21	23.5%	61.5%	75.0%	250.0%	950.0%	200.0%
Active Listings	33	22.2%	312.5%	1,000.0%	65.0%		50.0%
Sales to New Listings Ratio ¹	19.0	58.8	84.6	91.7	66.7	200.0	_
Months of Inventory ²	8.3	2.7	0.7	0.3	5.0		_
Average Price	\$625,750	4.3%	0.7%	3.9%	83.8%	100.1%	—
Median Price	\$637,500	3.9%	-0.4%	12.9%	82.4%	109.1%	_
Sale to List Price Ratio ³	98.8	96.6	105.0	108.9	98.0	99.5	_
Median Days on Market	62.5	22.5	9.0	6.0	30.0	10.5	_

		Compared to [°]					
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	14	16.7%	-26.3%	-17.6%	75.0%	55.6%	1,300.0%
Dollar Volume	\$7,953,500	12.0%	-35.7%	-20.1%	171.5%	168.4%	3,320.9%
New Listings	38	-15.6%	35.7%	111.1%	65.2%	375.0%	216.7%
Active Listings ⁴	23	-5.5%	283.3%	762.5%	19.0%	820.0%	23.2%
Sales to New Listings Ratio $^{\circ}$	36.8	26.7	67.9	94.4	34.8	112.5	8.3
Months of Inventory \degree	4.9	6.1	0.9	0.5	7.3	0.8	56.0
Average Price	\$568,107	-4.0%	-12.7%	-3.0%	55.1%	72.5%	144.3%
Median Price	\$577,000	-4.2%	-9.8%	2.1%	54.1%	64.9%	148.2%
Sale to List Price Ratio ⁷	97.4	96.8	105.4	106.1	97.9	99.7	97.7
Median Days on Market	31.5	22.5	9.0	8.0	51.5	12.0	69.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

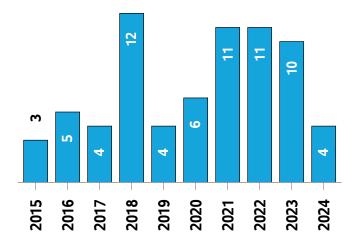


WASAGA BEACH MLS® Condo Townhouse Market Activity

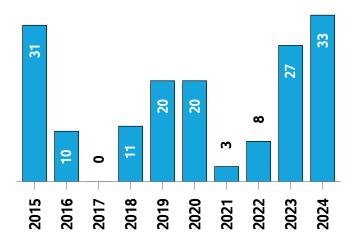


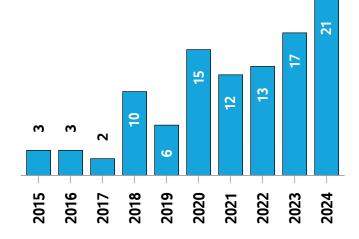
Sales Activity (March only)

New Listings (March only)

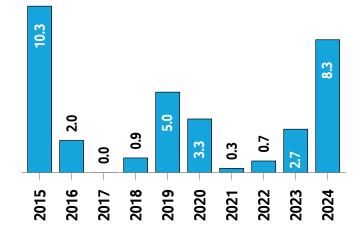


Active Listings (March only)

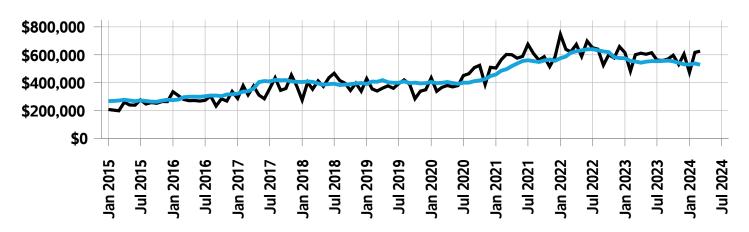




Months of Inventory (March only)



MLS® HPI Townhouse Benchmark Price and Average Price

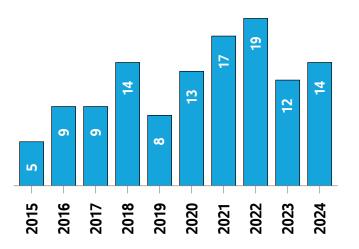




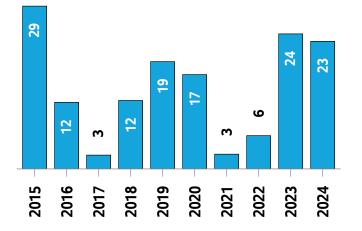
WASAGA BEACH MLS® Condo Townhouse Market Activity



Sales Activity (March Year-to-date)

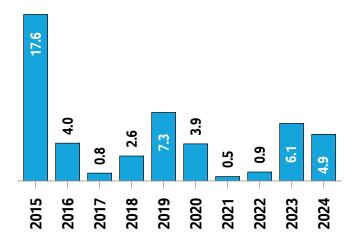


Active Listings ¹(March Year-to-date)



\$ 800 28 27 24 24 23 ດ Ô <u>00</u> 2015 2016 2018 2019 2020 2023 2024 2017 2022 2021

Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

New Listings (March Year-to-date)



WASAGA BEACH MLS® Apartment Market Activity



		Compared to °					
Actual	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	0		-100.0%	-100.0%		-100.0%	-100.0%
Dollar Volume	\$0		-100.0%	-100.0%	—	-100.0%	-100.0%
New Listings	8	100.0%	100.0%	300.0%	33.3%	33.3%	100.0%
Active Listings	21	250.0%	950.0%	950.0%	200.0%	425.0%	50.0%
Sales to New Listings Ratio ¹	0.0		75.0	200.0		116.7	50.0
Months of Inventory ²	0.0		0.7	0.5		0.6	7.0
Average Price	\$0	—	-100.0%	-100.0%	—	-100.0%	-100.0%
Median Price	\$0		-100.0%	-100.0%		-100.0%	-100.0%
Sale to List Price Ratio ³	0.0		103.9	98.7		100.6	96.4
Median Days on Market	0.0		7.0	20.0	_	32.0	70.5

			Compared to [®]				
Year-to-date	March 2024	March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	3	200.0%	-50.0%	-50.0%	_	-66.7%	-25.0%
Dollar Volume	\$1,202,900	158.7%	-62.9%	-62.4%	_	-54.0%	115.2%
New Listings	12	33.3%	71.4%	200.0%	33.3%	20.0%	-14.3%
Active Listings ^⁴	17	325.0%	1,175.0%	410.0%	292.3%	292.3%	13.3%
Sales to New Listings Ratio 5	25.0	11.1	85.7	150.0	_	90.0	28.6
Months of Inventory	17.0	12.0	0.7	1.7	_	1.4	11.3
Average Price	\$400,967	-13.8%	-25.9%	-24.7%		37.9%	186.9%
Median Price	\$400,000	-14.0%	-24.2%	-16.1%	_	45.5%	174.0%
Sale to List Price Ratio ⁷	97.1	97.9	108.9	97.2	_	101.1	96.6
Median Days on Market	42.0	14.0	4.5	51.0		27.0	51.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

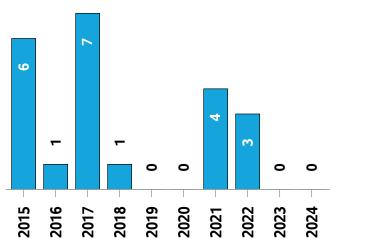
⁷ Sale price / list price * 100; average for all homes sold so far this year.



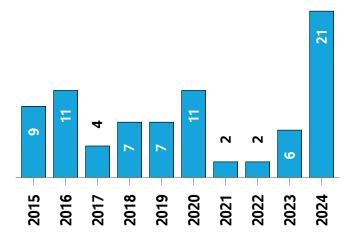


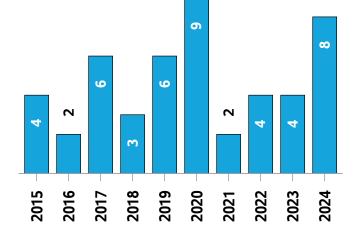
Sales Activity (March only)



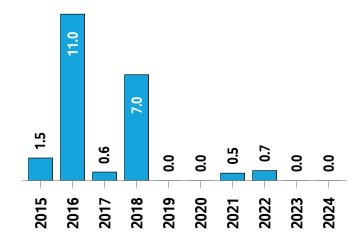


Active Listings (March only)

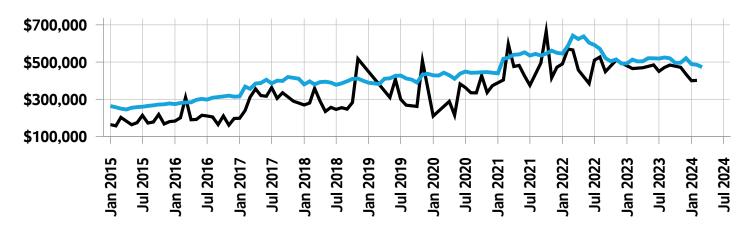




Months of Inventory (March only)



MLS® HPI Apartment Benchmark Price and Average Price

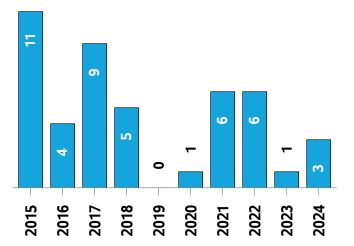




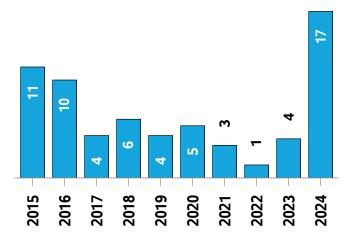
WASAGA BEACH MLS® Apartment Market Activity



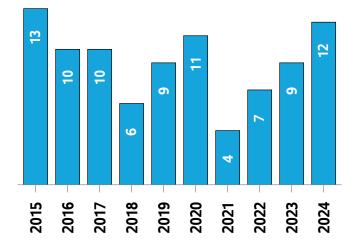
Sales Activity (March Year-to-date)



Active Listings ¹(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory ²(March Year-to-date)



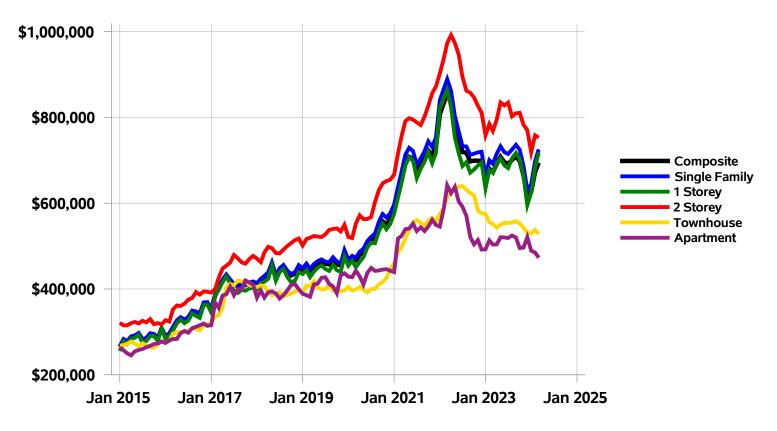
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year. ² Average active listings January to the current month / average sales January to the current month.





	MLS [®] Home Price Index Benchmark Price								
			percentage change vs.						
Benchmark Type:	March 2024	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$694,500	3.2	12.7	-2.1	3.3	6.0	57.0		
Single Family	\$725,700	4.0	15.1	-1.4	4.9	7.8	62.4		
One Storey	\$718,700	5.3	20.7	0.2	7.1	11.1	68.1		
Two Storey	\$752,900	-0.7	-2.3	-7.0	-2.0	-0.4	44.9		
Townhouse	\$528,400	-1.7	-0.5	-5.3	-4.2	6.5	30.0		
Apartment	\$472,900	-2.5	-9.2	-9.1	-6.1	-9.7	23.9		

MLS[®] HPI Benchmark Price





WASAGA BEACH MLS® HPI Benchmark Descriptions



Composite 🏫 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1297
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront

Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1315
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8010
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront



WASAGA BEACH MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1235
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8127
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1687
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7750
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront



WASAGA BEACH MLS® HPI Benchmark Descriptions



Townhouse 開

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1263
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Wastewater Disposal	Municipal sewers

Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1017
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront